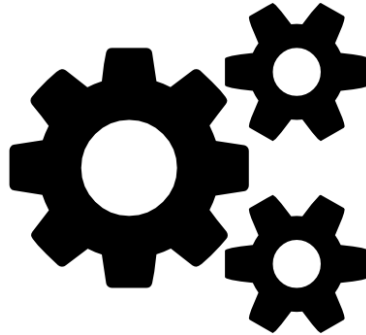


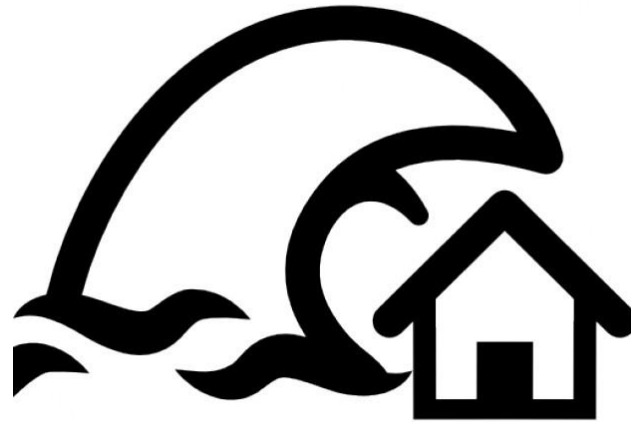
Modern delivery & cyber for enterprise IT

Long version presentation

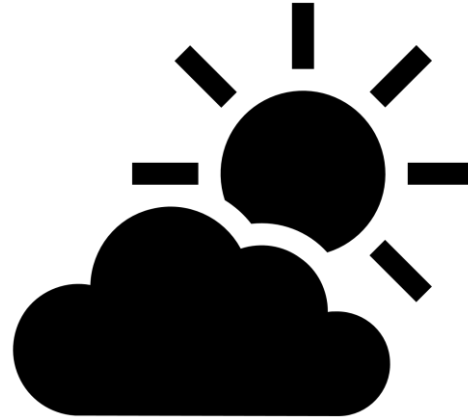


Pini Cohen

What is happening in delivery & cyber?



But after the tsunami we expect stable weather



Mainstream platform for enterprise IT

- How most new applications are built and operate



From A to B

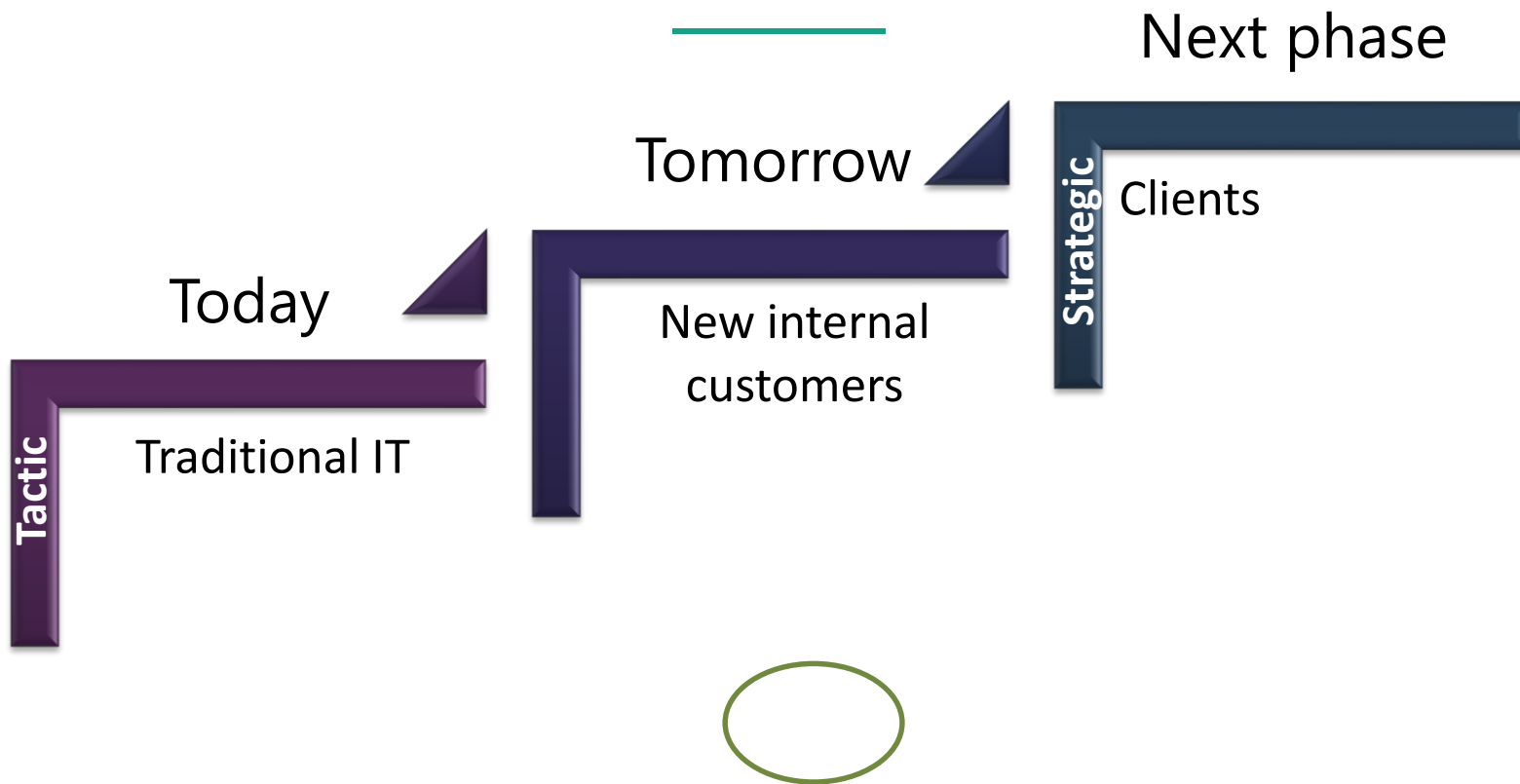
- **Monolithic** web applications based on Rest developed in **water fall** based on relational dbms distributed and configured with automation tools (puppet, chef, ansible) run on **virtualized environment** (compute) and traditional storage and network secured with 30 (or so) tools
- **Microservices, stateless**, agile built, devops Rest /GraphQL web applications built on **nosql** or sql dbms and containers operated with container orchestrators based **APaaS** on top of private/public cloud or directly on commodity servers with virtualization enabled by SDN, SDS secured with software defined perimeter architecture and **HW based security**

TL;DR
Too Long; Didn't Read

Now let's go step by step



Enterprise IT different fronts



Let's start

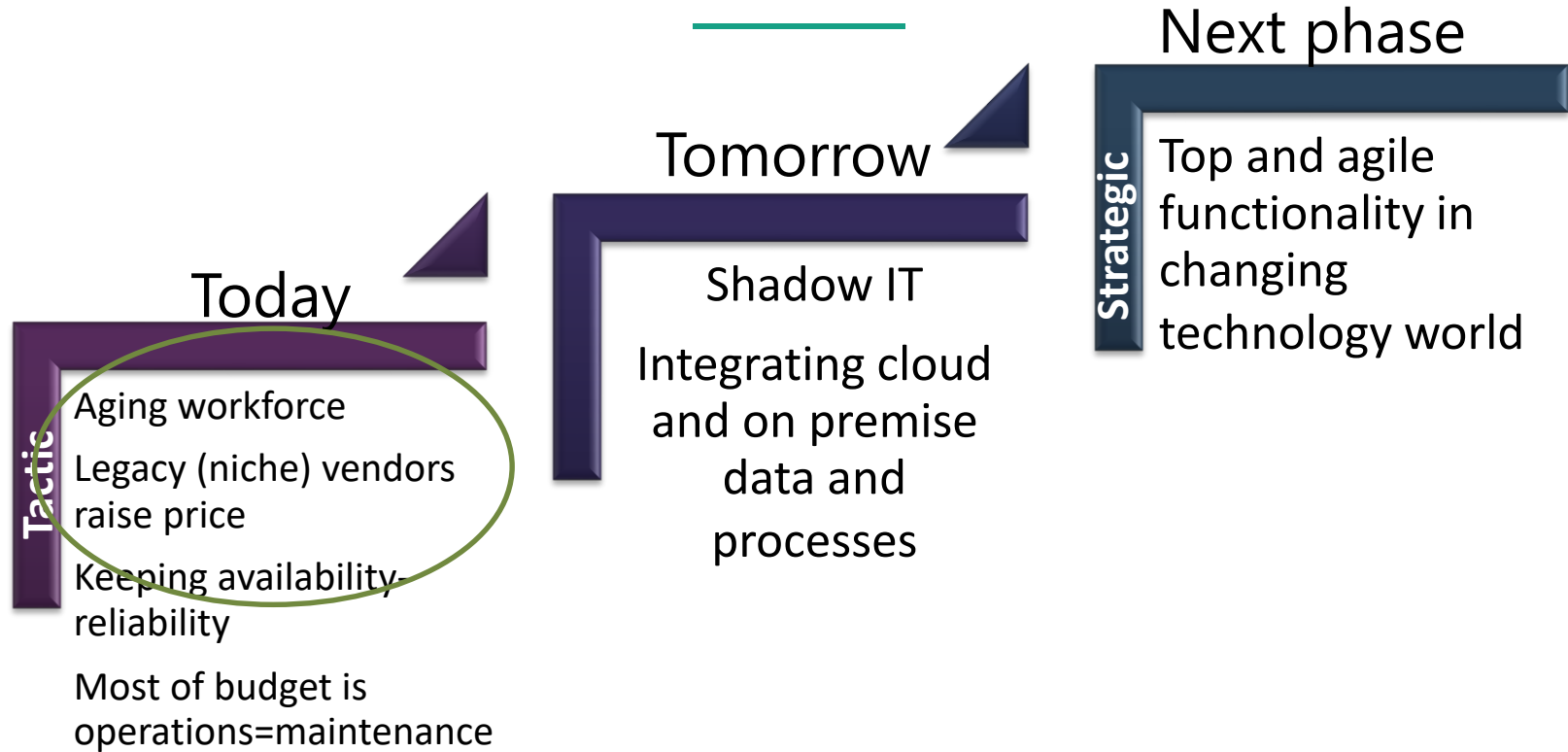


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Basic theme



Basic challenges



Before we conclude: what about our legacy?



STKI on Legacy platforms

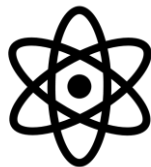
- Last longer than anyone expected
- The slope to oblivion:
 - New technology arrives. It looks immature but gain momentum.
 - Legacy vendors raise prices
 - Shortage in new\young personnel
 - Less support to 3rd parties (example – security 3rd parties)
 - Important functionality\standards missing
 - Availability \ performance -unresolved issues



STKI on Legacy platforms: when do I stop?



Agenda



DC and infrastructure



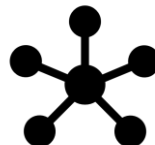
organization, processes and skills



middleware



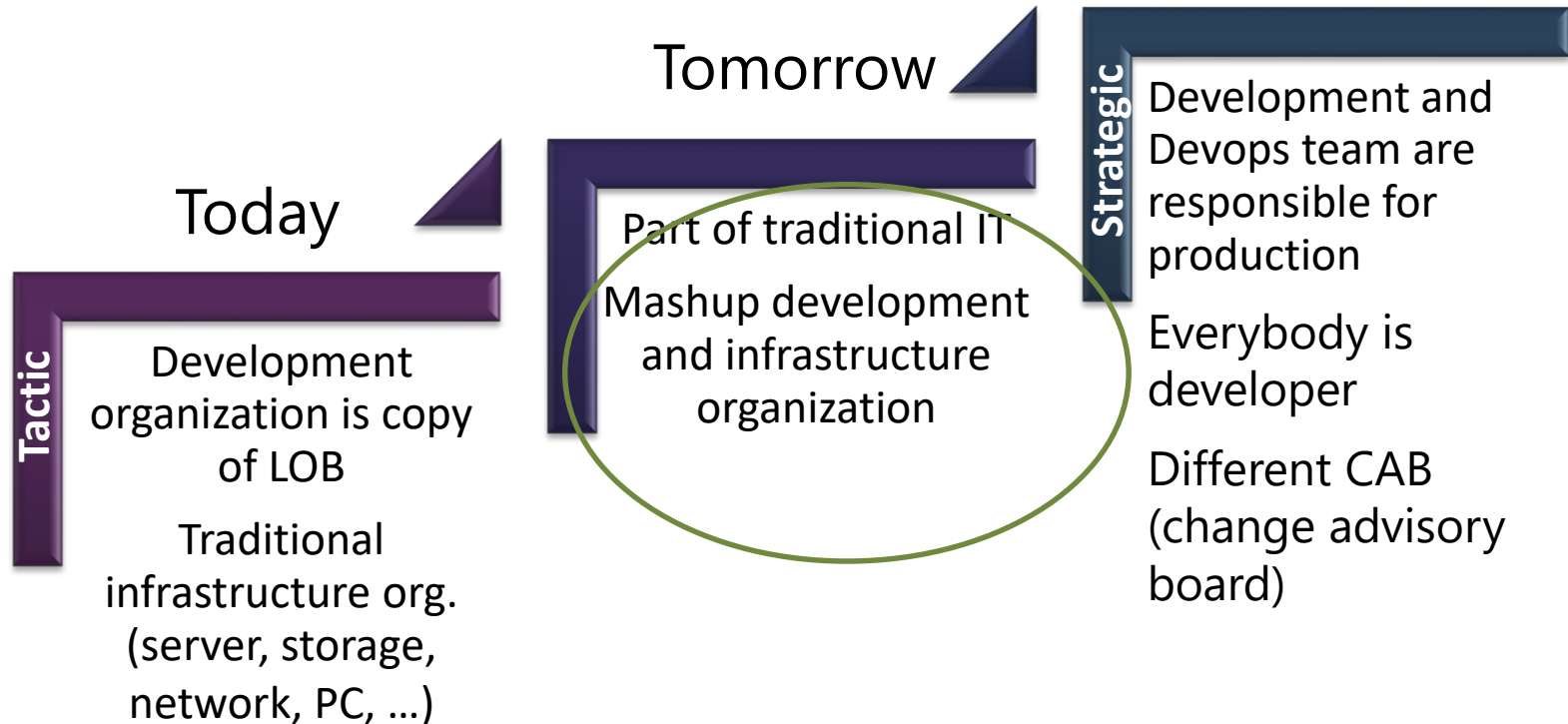
cyber security



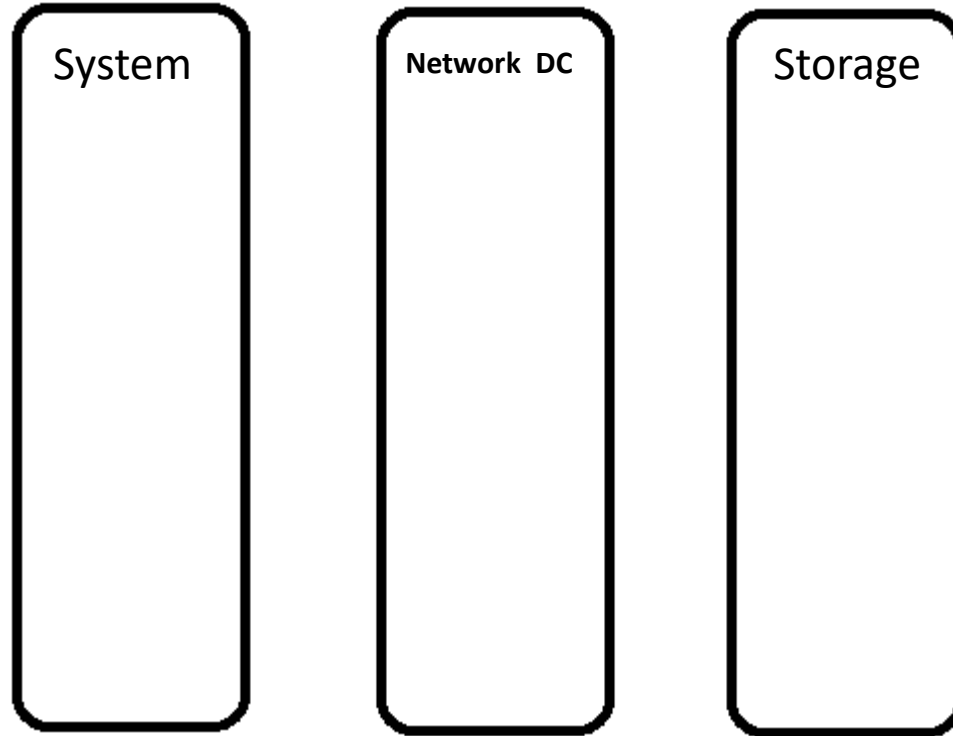
development and architecture

Staffing, organization, skills, operations

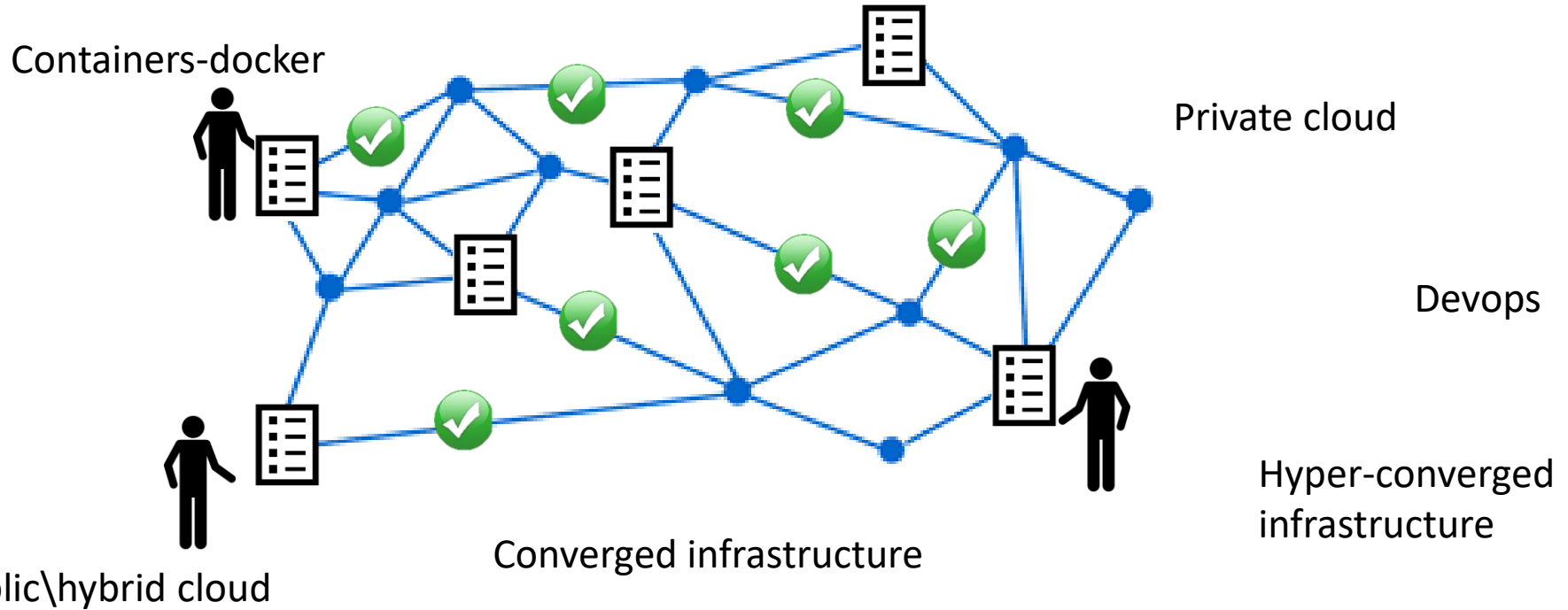
Next phase



Traditional infra. organization



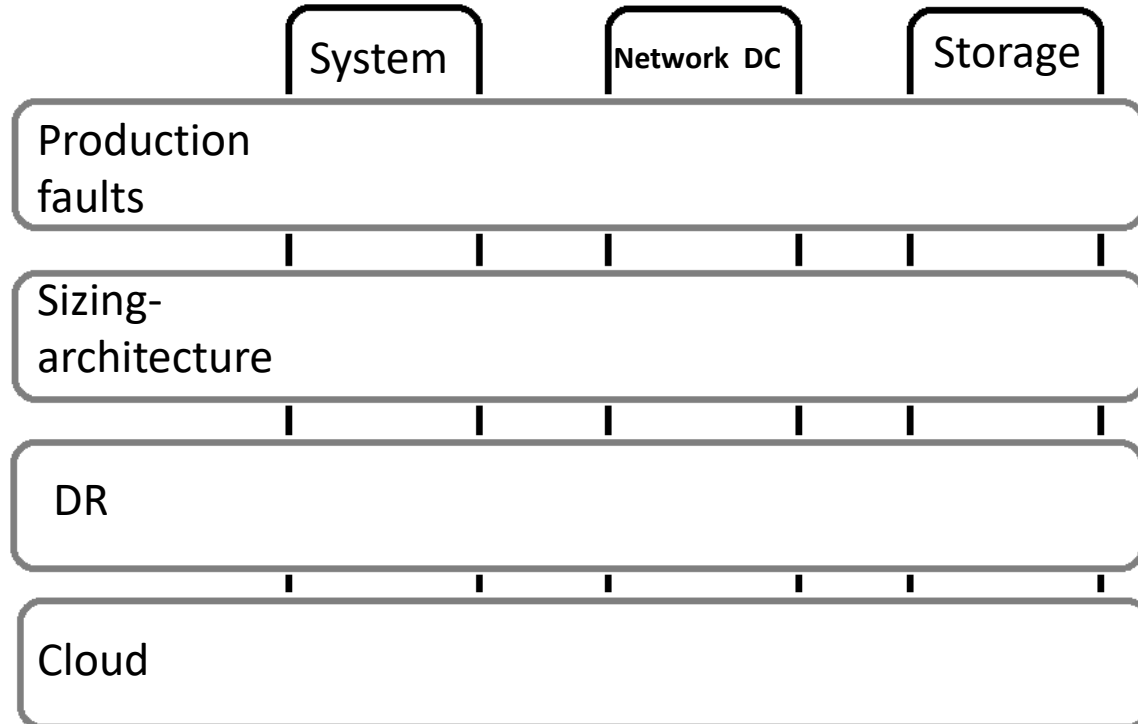
What we need for new organization at operations\infrastructure?



The best way – one team!!

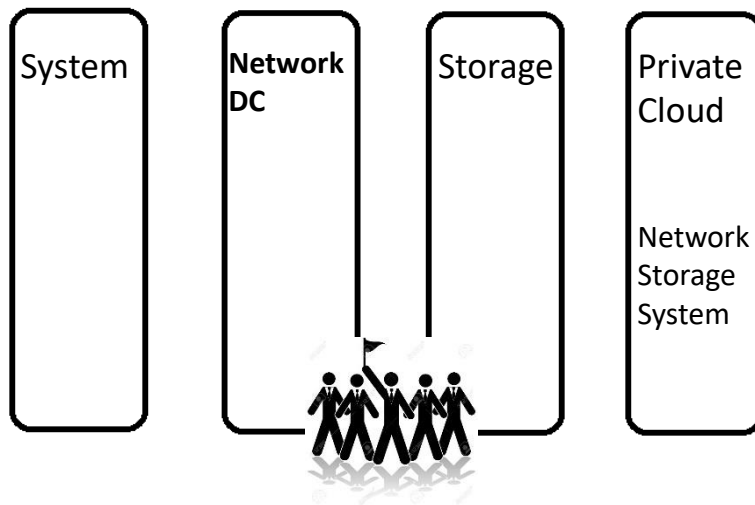


Recommended mashup (product) organization



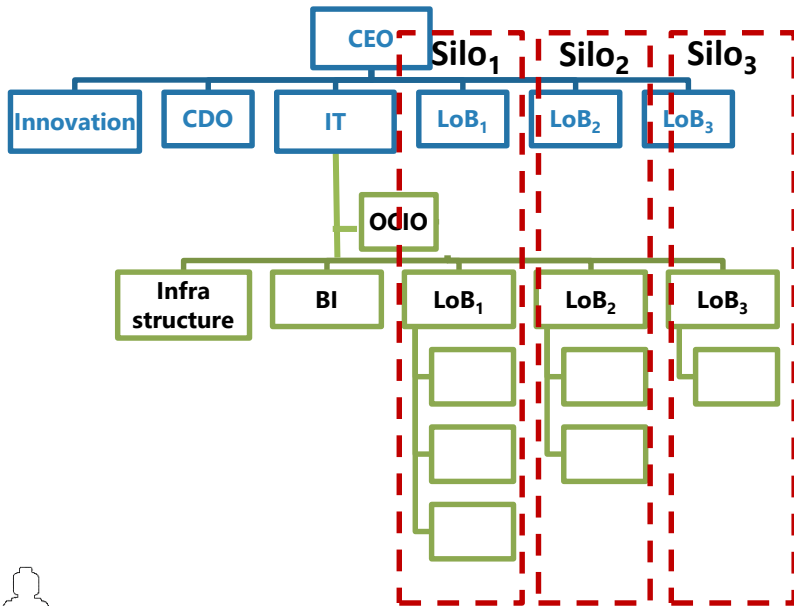
Also possible (short term)

- One team (for converged, cloud, etc.) , with skills differentiated, into the same department
- Also have security people integrated

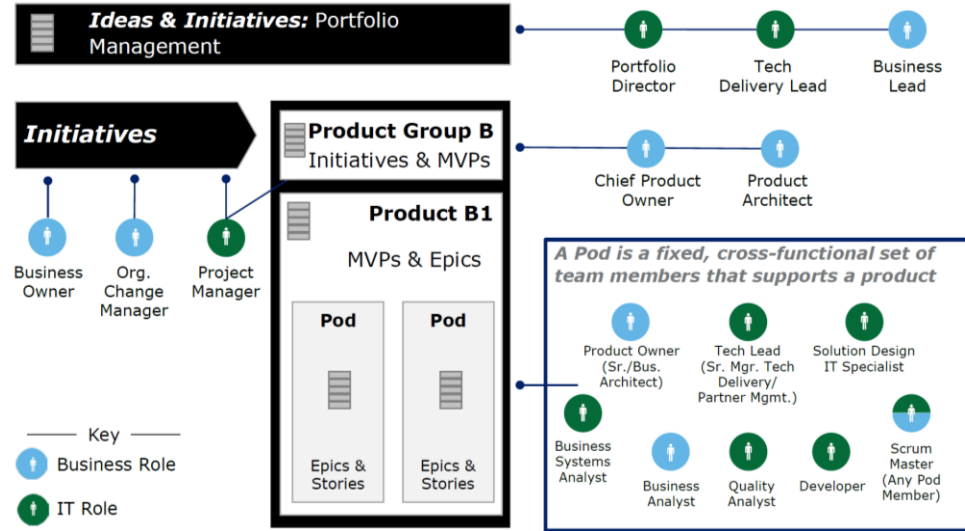


Development organization: break the functional silos. Use agile\lean

Sequential project phases with **different skill** groups



Multi skilled,
result oriented teams



Source: Deloitte

Delivery skills and staffing

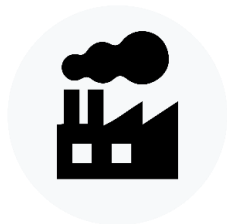
- Everybody (infrastructure, delivery) is a software developer (scripts)
 - implementing SDLC (source control, versioning, testing, agile, etc.)
- Delivery staffing might decline by 25%
 - Storage will decline more
 - System\server will decline less
 - Fragmented IT will experience less decline in staffing



Devops vs. CAB (change advisory board)



Head of operations\infrastructure responsibility:



Availability of IT



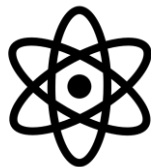
Change management (CAB)

What about Devops?

“Let them Devops” but approve the process (not specific change):

- Which tests are needed before prod?
- Which types of change don't need CAB? (most of changes...)

Agenda



DC and infrastructure



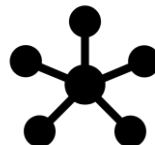
organization, processes and skills



middleware

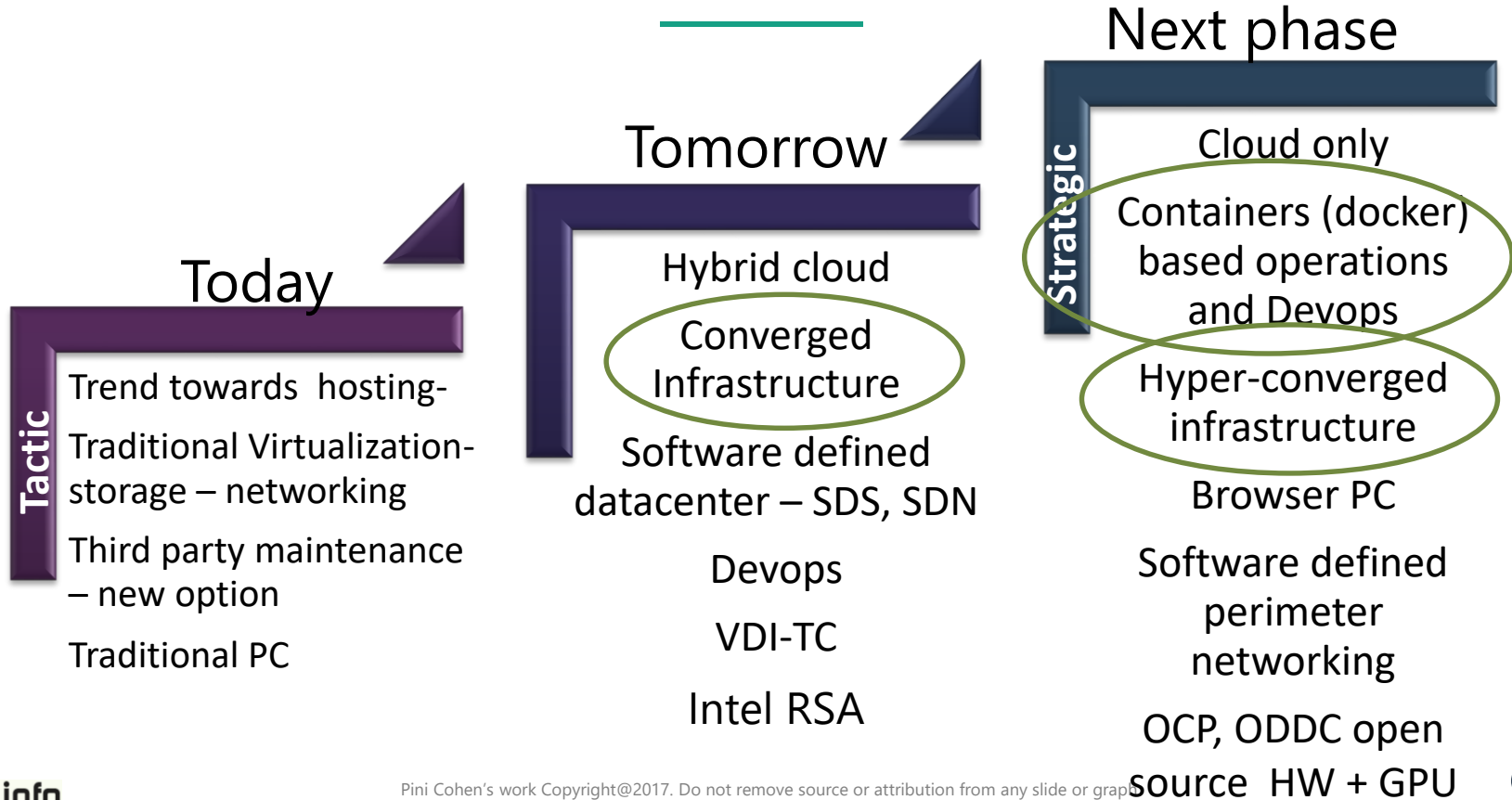


cyber security



development and architecture

DC-Infrastructure layers



Converged infrastructure proven benefits

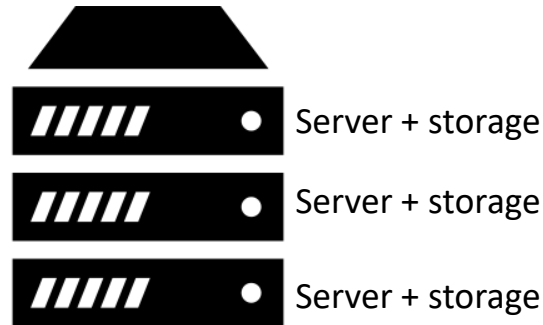
- Time to market from (many) months to weeks
 - Especially in integration and acceptance testing
- Easier maintenance and updates
 - Traditionally firmware update is done when error happens
 - Traditionally upgrade of one component leads to other upgrades



Big servers + big storage + network

Hyper-converged Infrastructure

- Currently best fit for branches, SME, specific projects
- Performance and flexibility lags traditional infrastructure
- 40G DC networks will push Hyper-converged to main stream usage
- Network is part of hyper-converged vendor offering or part of client's DC



Storage as separate entity is evolving

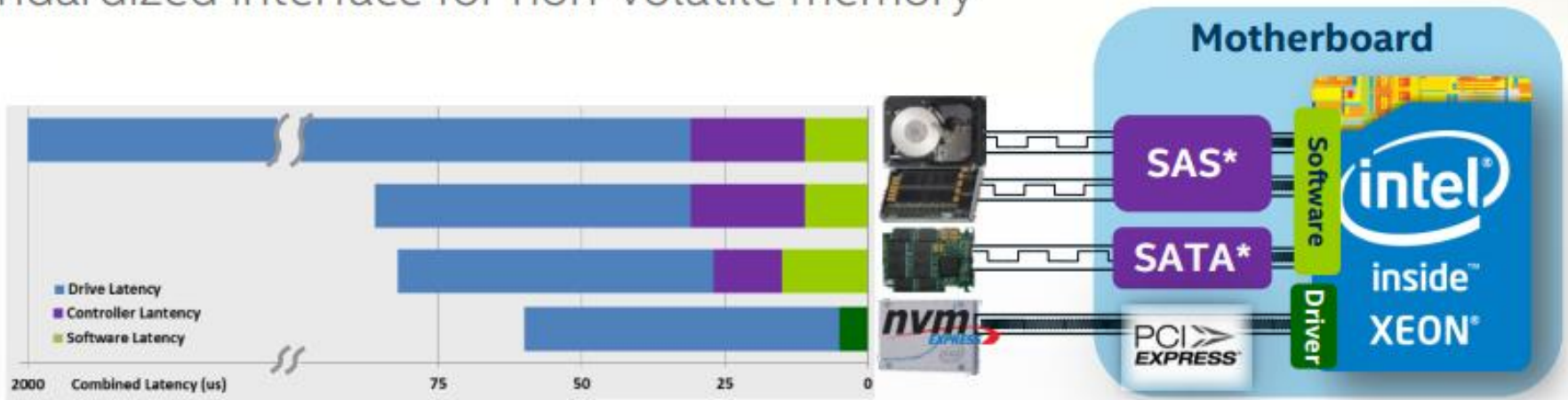
- Flash is standard
- Active-Active is matured
- Organizations should explore object storage as part of their software defined storage journey



NVME based storage: no more SCSI

Why NVM Express?*

Standardized interface for non-volatile memory



3D Xpoint storage

3D XPoint is a non-volatile memory (NVM) technology

Next phase of fast storage

Intel and Micron technology

Not in production yet

Compared to NAND 10x lower latency

4x writes 3x reads improvement


3D XPoint™ TECHNOLOGY

High
↑
Speed
↓
Low

SRAM
Latency: 1X
Size of Data: 1X



DRAM
Latency: ~10X
Size of Data: ~100X



3D XPoint™
Latency: ~100X
Size of Data: ~1,000X



NAND
Latency: ~100,000X
Size of Data: ~1,000X



HDD
Latency: ~10 MillionX
Size of Data: ~10,000 X

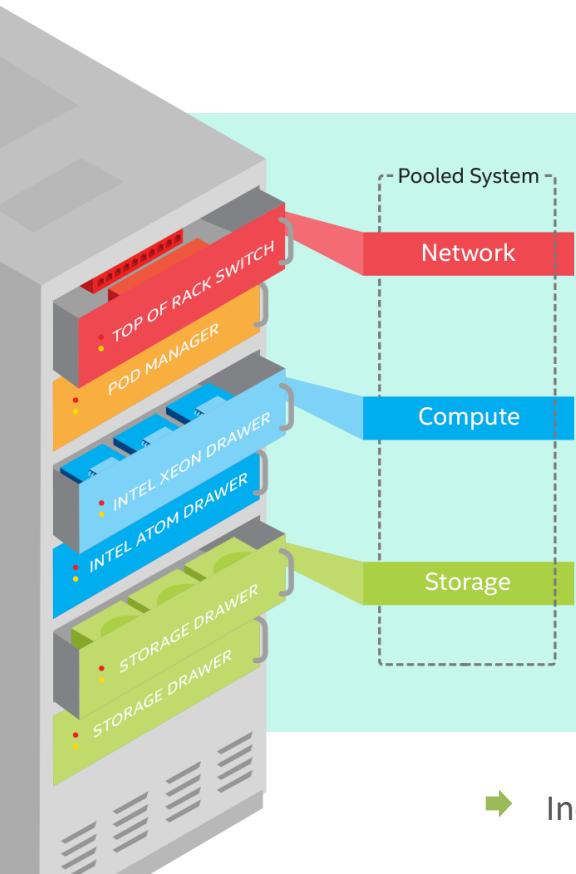


STORAGE

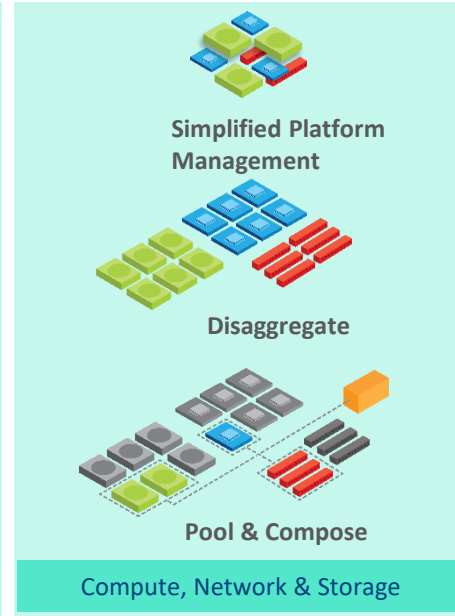
MEMORY

High ← cost → Low

Intel® Rack Scale Architecture (RSA)



- Logical architecture for efficiently building and managing Cloud-Scale Infrastructure
- Provides the simplest path to a Software Defined Datacenter



➔ Increase performance per TCO\$ & accelerate cloud adoption

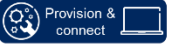
Bare-Metal as a Service

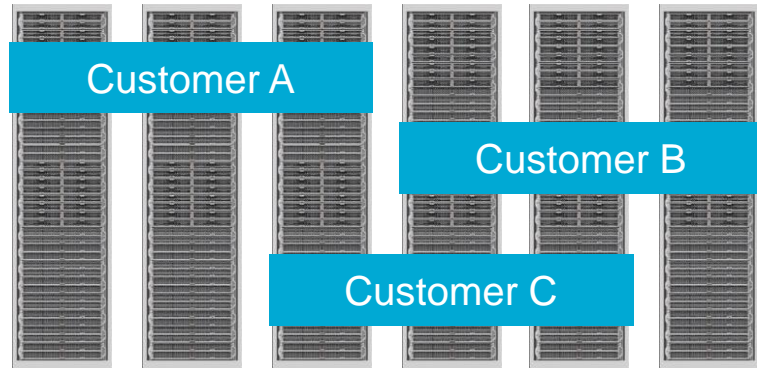
- Next phase of Cloud Computing
- Leverage RSA and hardware orchestration to fully customize servers
- Move both legacy & performance critical workloads to the Cloud
- Cloud economics for Bare-Metal infrastructure
- Consolidate internal IT

Bare metal as a Service – Configure your server

<input checked="" type="radio"/> Small 1x6 Cores 16 GB Ram	1	<input checked="" type="radio"/> SSD 1.2 TB High Perf	Networking 100 Mb 1 Gb 10 Gb 40 Gb
<input type="radio"/> Medium 1x8 Cores, HT 64 Ram	1	<input checked="" type="radio"/> Ent. HDD 900 GB 10 K	Boot image RedHat Linux
<input type="radio"/> Large 1x14 Cores, HT 256 GB Ram	1	<input checked="" type="radio"/> Cloud HDD 6 TB	Deploy at Site 1 - Taipei

Cost: \$432 / month

 Provision & connect



Software defined perimeter

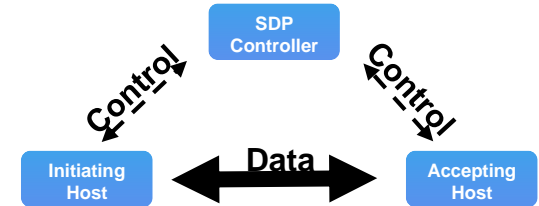
Connectivity based
on a need-to-know
model

Identity is verified
before access to
application is
granted

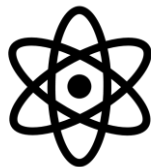
Black Cloud:
deny all SDN
application

Replace the
"NAC"
concept

"tighten the
belt"



Agenda



DC and infrastructure



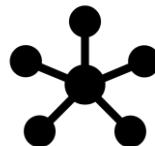
organization, processes and skills



middleware



cyber security



development and architecture

Facebook's graphQL

- The client says to the server:



REST Client

GET /albums/:album_id/assets

```
{
  data: [
    { id: 1, url: '...' },
    { id: 2, url: '...' }
  ]
}
```

GET /assets/:asset_id/comments
(for each asset)

```
{
  data: [
    { author_id: 32, text: '...' },
    { author_id: 243, text: '...' }
  ]
}
```

REST Server

GraphQL Client

```
{
  assets(<album_id>) {
    id,
    url,
    comments {
      text
    }
  }
}
```

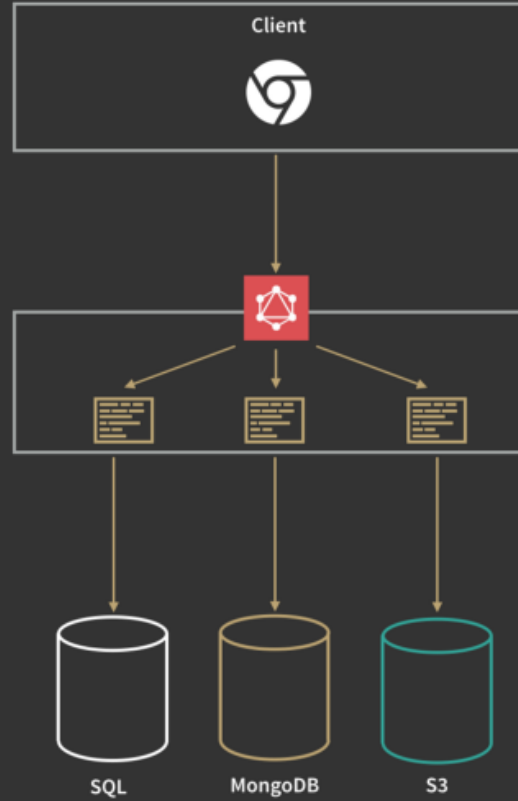
```
{
  assets: [
    { id: 1,
      url: '...',
      comments: [
        { text: '...' }
      ]
    },
    { id: 2,
      url: '...',
      comments: [
        { text: '...' }
      ]
    }
  ]
}
```


GraphQL Server

REST



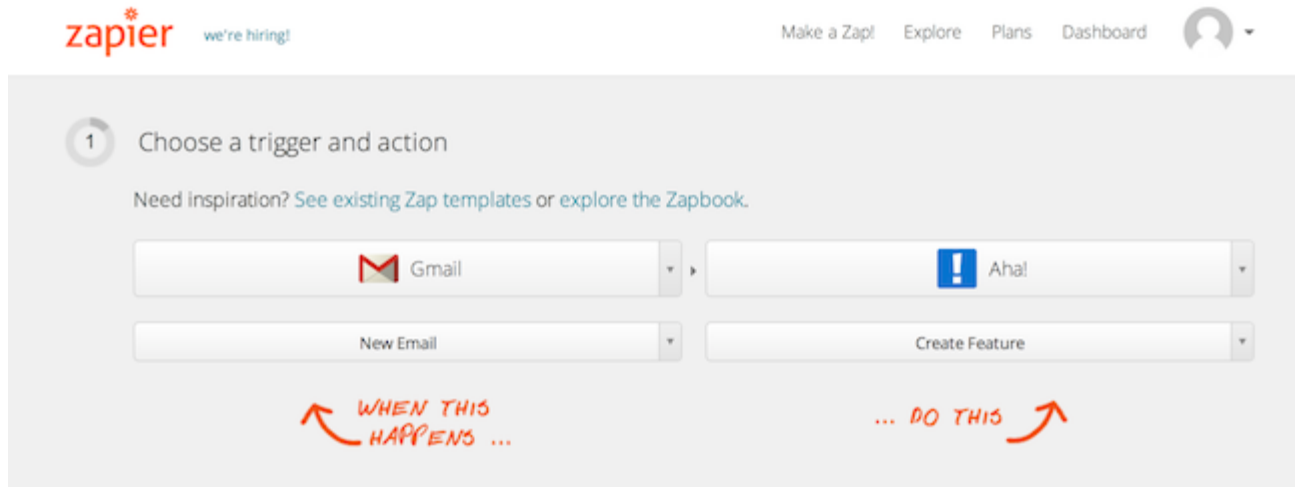
GRAPHQL



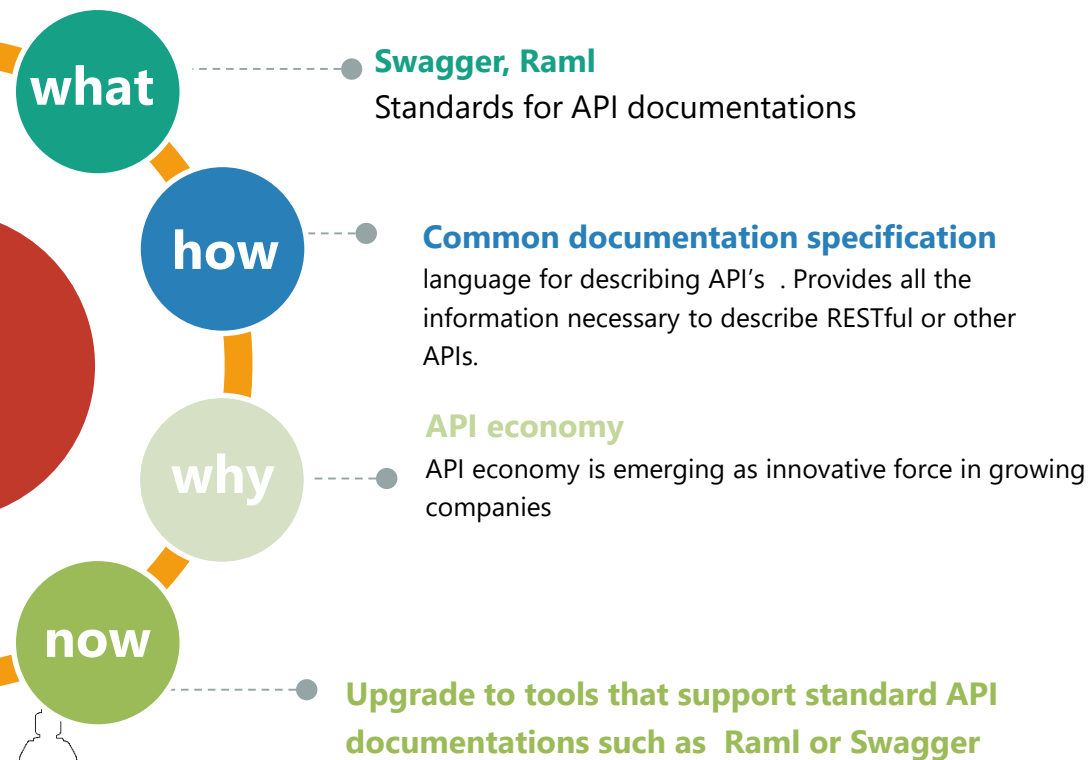
 = Arbitrary code

Cloud integration alternatives:

- Write code that access the API
- Reach the API via ESB + adaptor

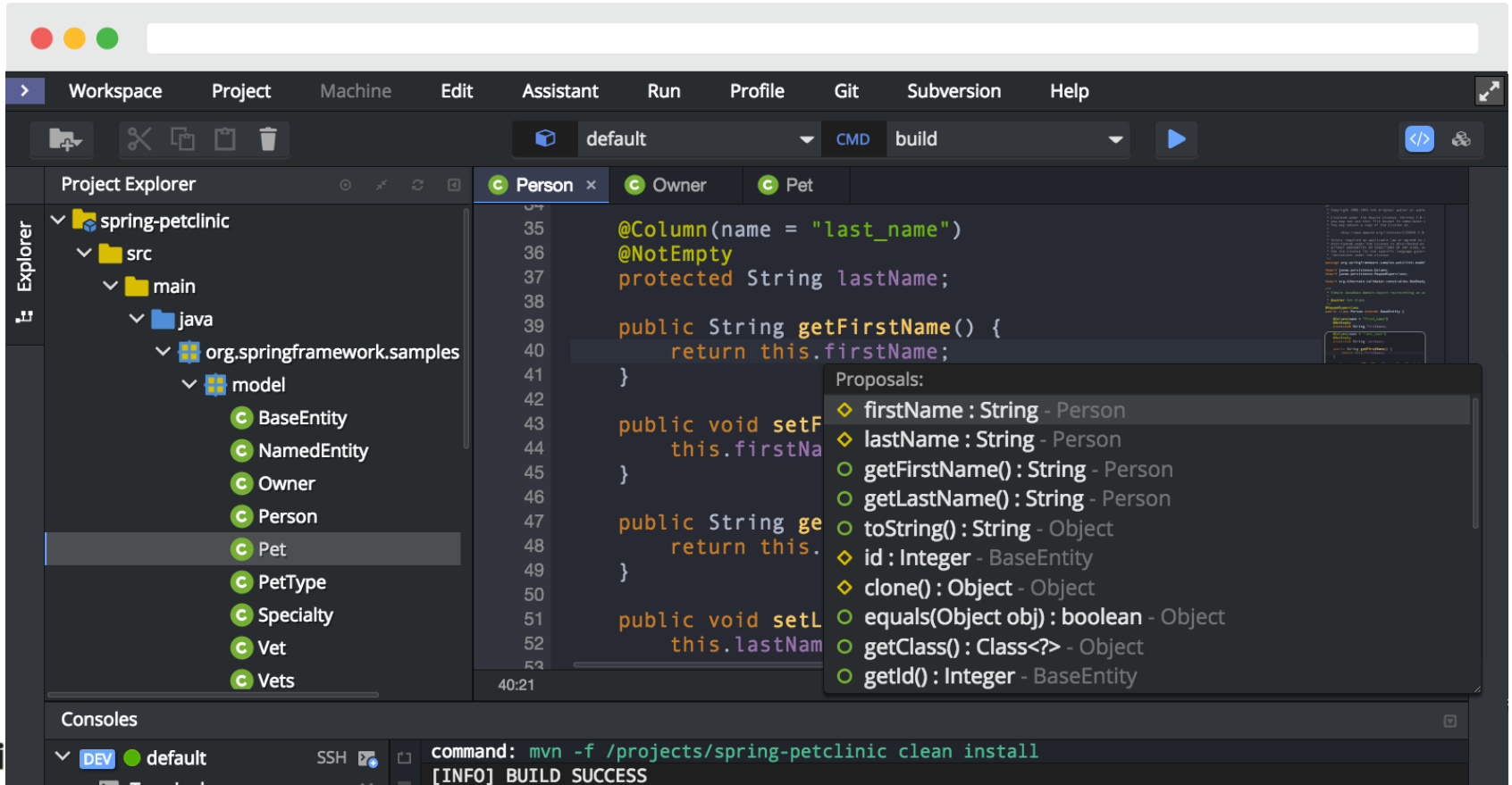


API mashup enablers



Swagger definition
a specification for defining the
interface of a REST web
service

Using API's in IDE's



The screenshot shows an IDE interface with a dark theme. The top menu bar includes Workspace, Project, Machine, Edit, Assistant, Run, Profile, Git, Subversion, and Help. Below the menu is a toolbar with icons for file operations and a dropdown menu showing 'default' and 'CMD build'. The Project Explorer on the left shows a project structure for 'spring-petclinic' with a 'model' package containing several classes, including 'Pet' which is selected. The main editor displays the source code for the 'Pet' class, showing annotations like '@Column' and '@NotEmpty', and methods for 'lastName', 'getFirstName', 'setFirstName', 'get', and 'setLastName'. A tooltip is visible over the 'get' method, listing various API proposals such as 'firstName', 'lastName', 'getFirstName()', 'getLastName()', 'toString()', 'id', 'clone()', 'equals()', 'getClass()', and 'getId()'.

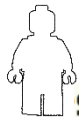
```
35     @Column(name = "last_name")
36     @NotEmpty
37     protected String lastName;
38
39     public String getFirstName() {
40         return this.firstName;
41     }
42
43     public void setFirstName(String firstName) {
44         this.firstName = firstName;
45     }
46
47     public String getLastName() {
48         return this.lastName;
49     }
50
51     public void setLastName(String lastName) {
52         this.lastName = lastName;
53     }
54 }
```

Proposals:

- ◆ firstName : String - Person
- ◆ lastName : String - Person
- getFirstName() : String - Person
- getLastName() : String - Person
- toString() : String - Object
- ◆ id : Integer - BaseEntity
- ◆ clone() : Object - Object
- equals(Object obj) : boolean - Object
- getClass() : Class<?> - Object
- getId() : Integer - BaseEntity

Consoles

```
command: mvn -f /projects/spring-petclinic clean install
[INFO] BUILD SUCCESS
```



Swagger basic example

- For basic function <http://host/greetings/hello/world> that returns 'Hello world', basic swagger will be:

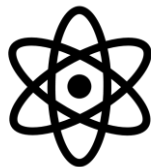
```
{ "swaggerVersion": "1.2", "apis": [ {  
  "path": "http://localhost:8000/listings/greetings",  
  "description": "Generating greetings in our application."  
} ] }
```



More at:

<https://github.com/OAI/OpenAPI-Specification/wiki>Hello-World-Sample>

Agenda



DC and infrastructure



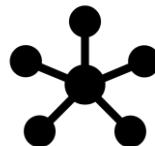
organization, processes and skills



middleware

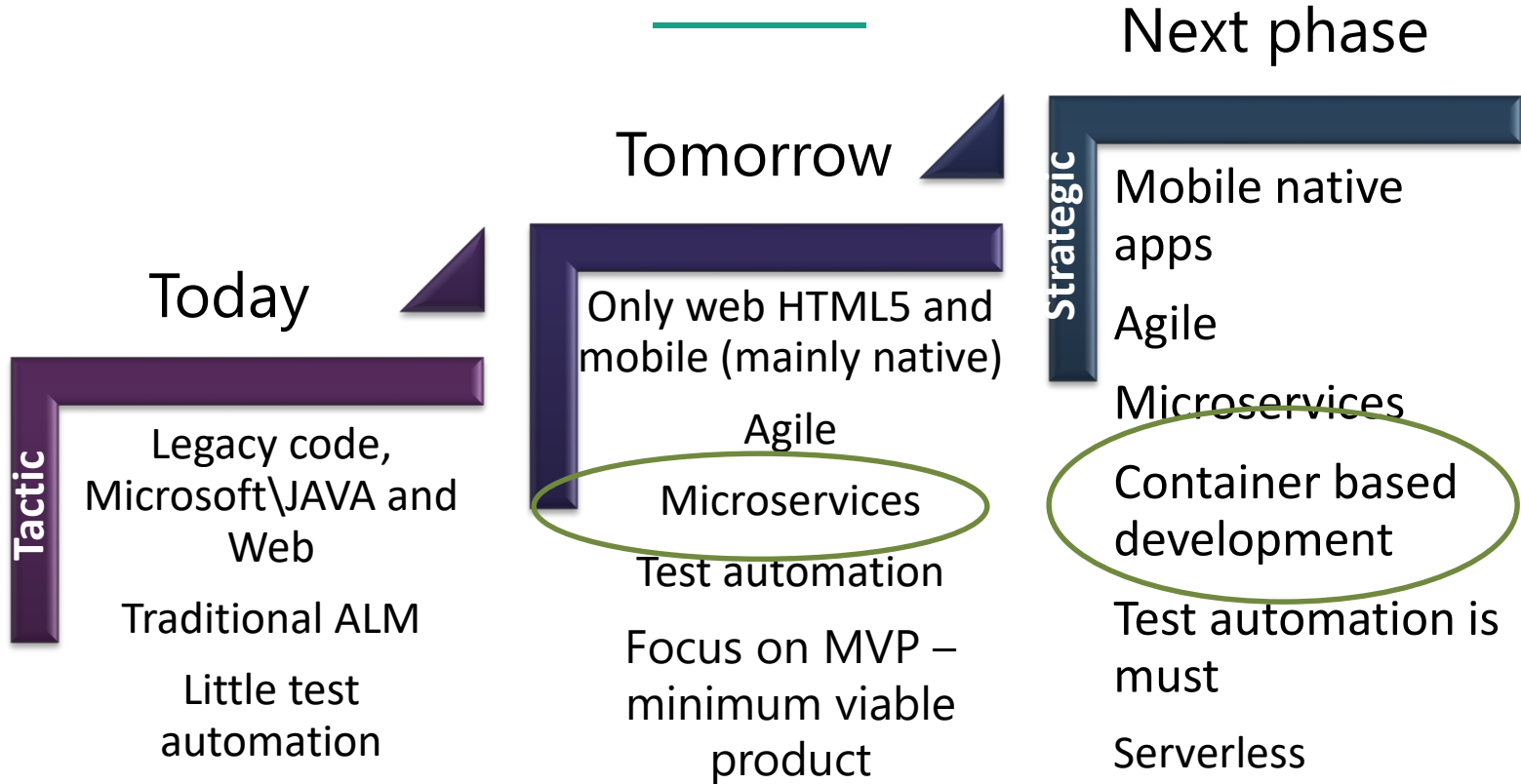


cyber security



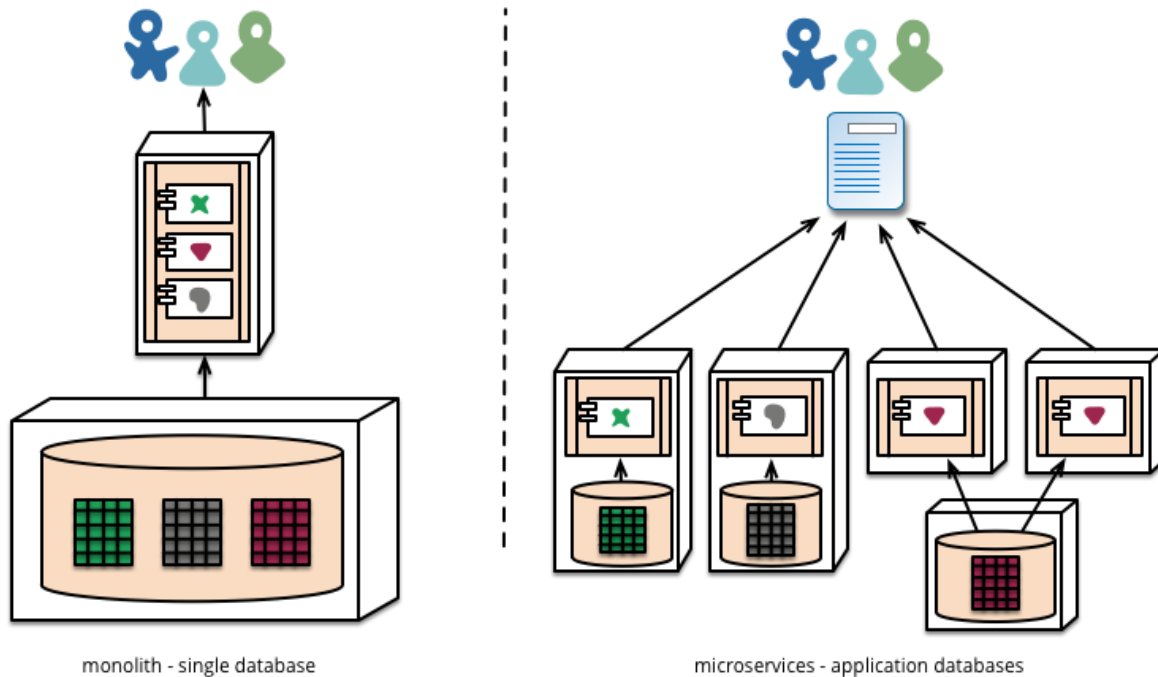
development and architecture

Development and architecture



Long term projects

Microservices architecture



Source: <http://martinfowler.com/>

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Microservices

Business agility

Combine several technologies in the same project

Better scale, more robust

Runs in containers

Might cause latency

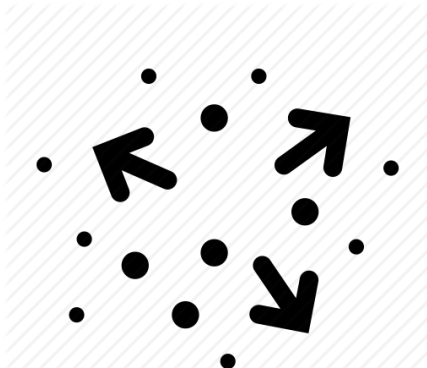
Stateless development

- When app falls – you simply start it
- Intermediate state (data) should be stored in persistent area (DB, disk)
- Application should run “as is” in dev-test-prod-cloud



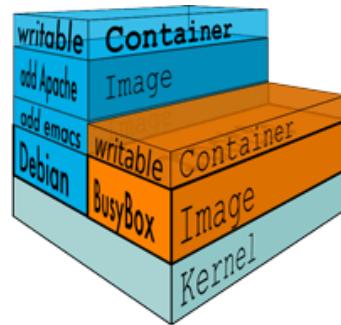
Development languages

- Client (web) in javascript with angular, react, meteor, amber or redux (and more...) frameworks
- Server in .net, java, nodejs, python, php, ruby, go, or scala (and more...) languages
- Client to server (to infra) in Rest/GraphQL communication

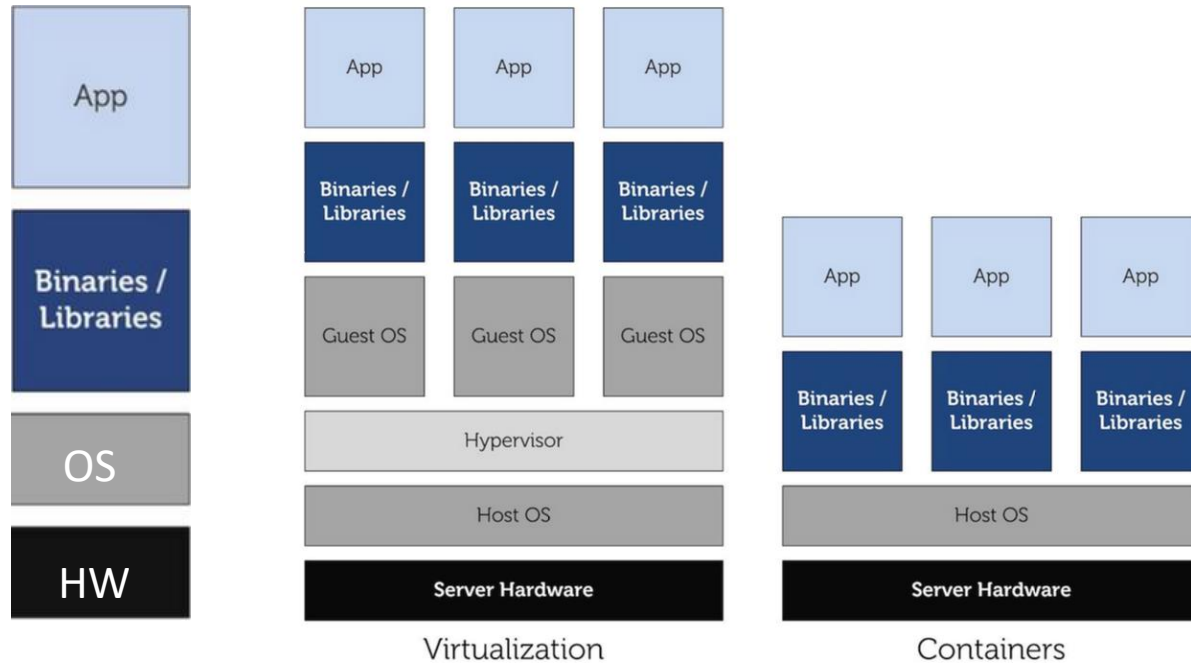


What are Linux Containers ?

- **Linux Containers** (LXC) is an operating-system-level virtualization method for running multiple **isolated Linux systems (containers)** on a single control host (LXC host).

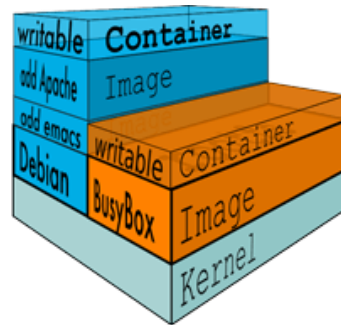


Virtual Machine Vs. Containers



What is Docker ?

- **Docker** is an open-source project that automates the deployment of applications inside software **containers**, by providing an additional layer of abstraction and automation of operating-system-level virtualization on **Linux**. (Wikipedia)



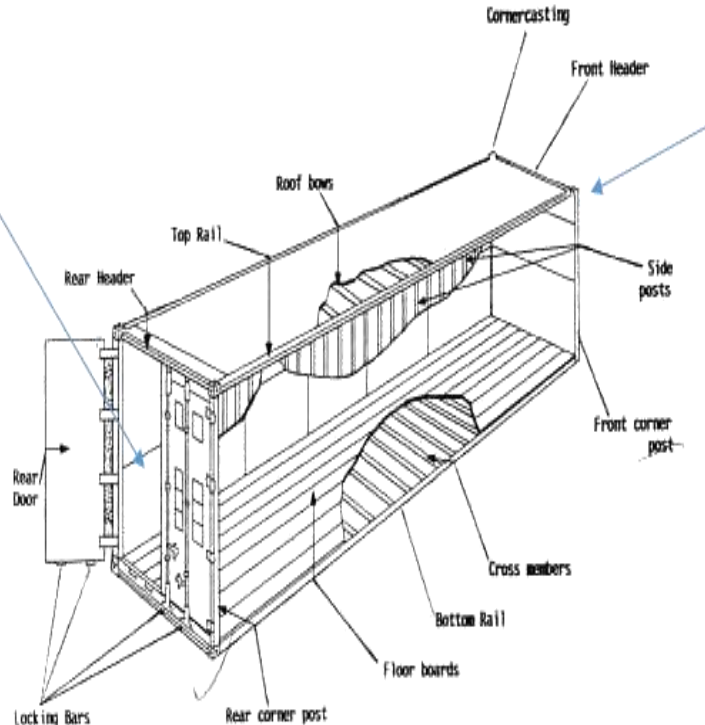
Why it Works: Separation of Concerns.....

• Dan the Developer

- Worries about what's "inside" the container
 - His code
 - His Libraries
 - His Package Manager
 - His Apps
 - His Data
- All Linux servers look the same

• Oscar the Ops Guy

- Worries about what's "outside" the container
 - Logging
 - Remote access
 - Monitoring
 - Network config
- All containers start, stop, copy, attach, migrate, etc. the same way



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No for components of the container:

Containers basics

- **Image:** ready to use, read only container file
- **Container:** specific image that is running (with "docker run" command). Able to run several containers based on the same image

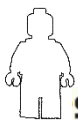
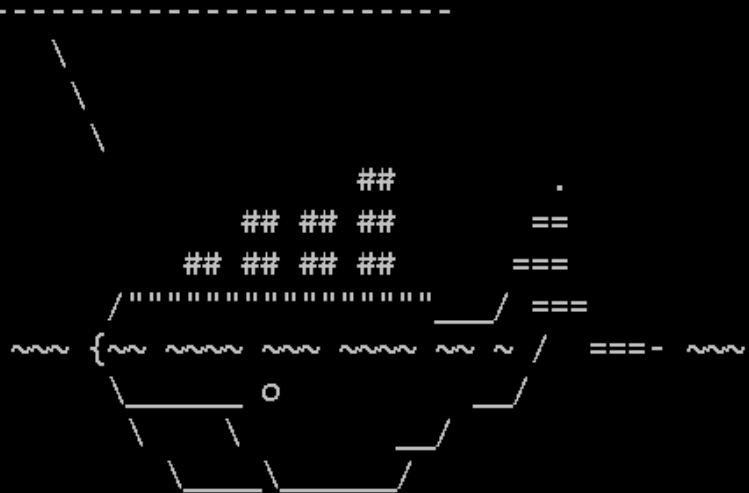
docker run

which image to run

other parameters (which program to run on the image, etc.)

```
C:\Users\pini>docker run docker/whalesay cowsay welcome to stki summit
```

```
< welcome to stki summit >
```



Which containers are running?

- docker ps

```
C:\Users\pini>docker run nginx

C:\Users\pini>docker ps
CONTAINER ID   IMAGE      COMMAND                  CREATED        STATUS        PORTS                NAMES
be3d878a7e7a   nginx     "nginx -g 'daemon ...'" 16 seconds ago Up 15 seconds 80/tcp, 443/tcp     quizzical_ritchie
1109aa4b3886   nginx     "nginx -g 'daemon ...'" 2 minutes ago  Up 2 minutes  80/tcp, 443/tcp     compassionate_hoover

C:\Users\pini>_
```

Docker Hub




redhat logo - ג'ויסוף-Gc x Canonical (company) - V x Find and run the whales x Understand images, cont x Explore - Docker Hub x

Secure | <https://hub.docker.com/explore/>

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Explore Official Repositories

 nginx official	5.6K STARS	10M+ PULLS	> DETAILS
 redis official	3.5K STARS	10M+ PULLS	> DETAILS
 busybox official	963 STARS	10M+ PULLS	> DETAILS

Pulling down the image

```
C:\Users\pini>docker run -d -p 80:80 --name webservers nginx
Unable to find image 'nginx:latest' locally
latest: Pulling from library/nginx
5040bd298390: Downloading [=====>] 7.339 MB/51.36 MB
31123d939af1: Downloading [=====>] 7.239 MB/20.24 MB
23f1bdd267a9: Download complete
```

Defining new image

- Defining new image with "dockerfile"
- **FROM** docker/whalesay:latest
- **RUN** apt-get -y update && apt-get install -y fortunes
- **CMD** /usr/games/fortune -a | cowsay

APT-GET is linux installation utility

CMD – which program to run

Creating new image based on dockerfile

- C:\Users\pini\docker2>docker build -t docker-demo-stki-2 .

```
C:\Users\pini\docker2>docker build -t docker-demo-stki-2 .
Sending build context to Docker daemon 2.048 kB
Step 1/4 : FROM docker/whalesay:latest
---> 6b362a9f73eb
Step 2/4 : RUN apt-get install -y fortunes
---> Using cache
---> 905887f5c5ec
Step 3/4 : RUN apt-get install -y vsftpd
---> Running in 7859f3dffa68
Reading package lists...
Building dependency tree...
Reading state information...
The following extra packages will be installed:
 libwrap0 tcpd
The following NEW packages will be installed:
 libwrap0 tcpd vsftpd
0 upgraded, 3 newly installed, 0 to remove and 3 not upgraded.
Need to get 181 kB of archives.
After this operation, 599 kB of additional disk space will be used.
Get:1 http://archive.ubuntu.com/ubuntu/ trusty/main libwrap0 amd64 7.6.q-25 [46.2 kB]
```

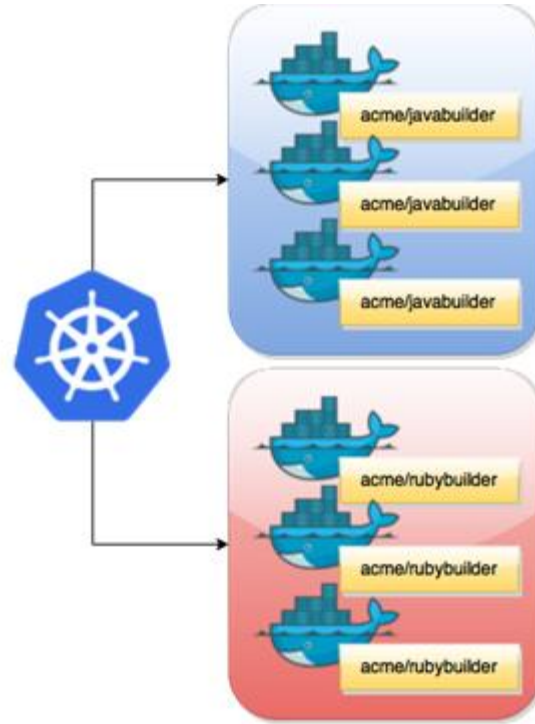
List of docker images

docker-demo-stki-2

```
C:\Users\pini\docker2>docker images
REPOSITORY          TAG          IMAGE ID      CREATED       SIZE
docker-demo-stki-2  latest      07f588df1561  2 minutes ago 259 MB
docker-demo-stki    latest      cbfa30ee4721  4 weeks ago  254 MB
pini_image          latest      cbfa30ee4721  4 weeks ago  254 MB
docker-pini         latest      762357029855  4 weeks ago  277 MB
nginx              latest      db079554b4d2  5 weeks ago  182 MB
hello-world        latest      48b5124b2768  2 months ago 1.84 kB
docker/whalesay    latest      6b362a9f73eb  22 months ago 247 MB

C:\Users\pini\docker2>
```

Container schedulers and orchestration



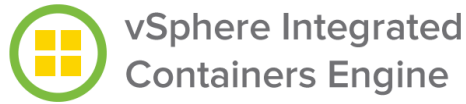
About containers

- Containers bundle your app code, dependencies, configuration in a unit, *abstracting your app from infrastructure*
- Operations: easier to deploy across dev, test, and prod environments. Less errors
- Developers: faster, independent development.
- Better scale up\down (time to provision 10th of second)
- Perfect fit for microservices and Devops
- Standard way for ISV to distribute their SW
- Broad adoption by ISV, cloud, and infrastructure
- New procurement model
server→CPU→Core→container

The floor is shaking



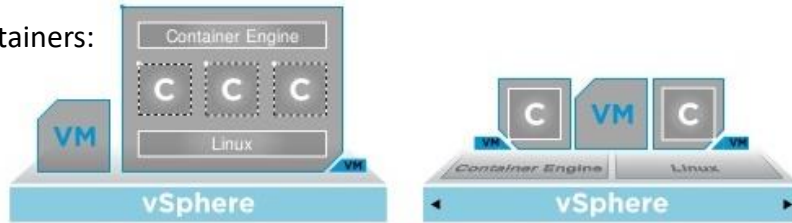
VMWARE and containers



Basic Approach

vSphere Integrated Containers

Typical containers:



vmware



VIC : each container runs in its own micro vm (dedicated kernel) using memory clone technology named vmfork that spin the micro vm fast and efficiently

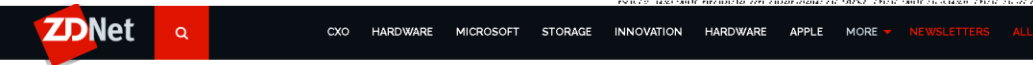
Microsoft and containers



Scott Guthrie



Windows Subsystem for Linux (WSL) is a compatibility layer for running Linux binary executablesnatively on Windows 10 WSL provides a Linux-compatible kernel interface developed by Microsoft (containing no Linux kernel code)



MUST READ CAREER PROSPECTS IN TECHNOLOGY: HOW FAR CAN YOU REALLY GO?

Microsoft and Canonical partner to bring Ubuntu to Windows 10

You'll soon be able to run Ubuntu on Windows 10.

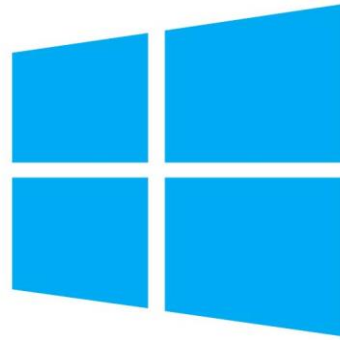
Duck Test

If it walks like a duck, sounds like a duck and looks like a duck...chances are, it's probably a duck.



someecards
user card

Do you know this Linux machine?



Windows
Server

Mainstream platform for enterprise IT

- Web - Rest/GraphQL

- Microservices

- Stateless

- Agile & lean



- Devops and infrastructure as code


- SQL or noSQL

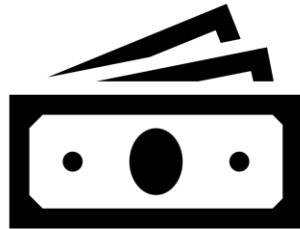
- Container (Docker)

- Operated by container schedulers (kubernetes, etc.)

B\$ questions about mainstream:



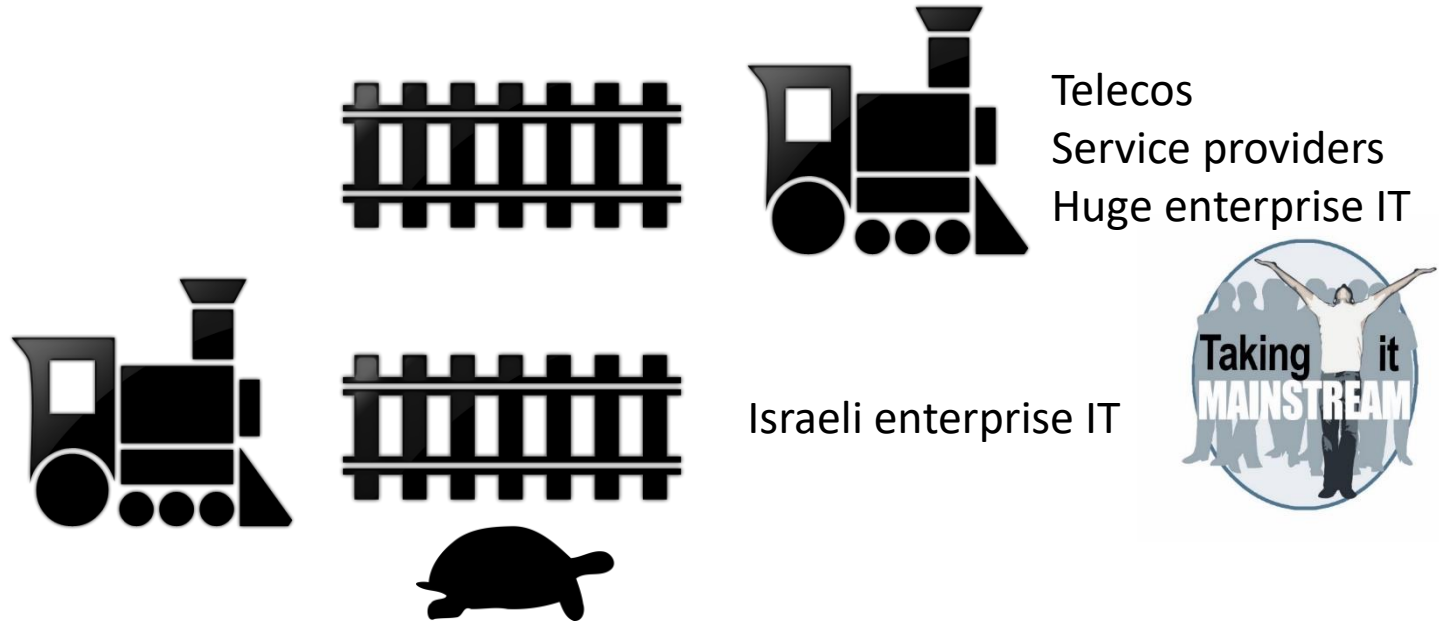
- Will  run on bare metal or on cloud computing platform (Openstack, VMWARE-VRA, etc.)?



Kubernetes (containers) enables cloud interoperability




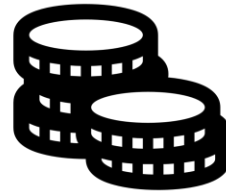
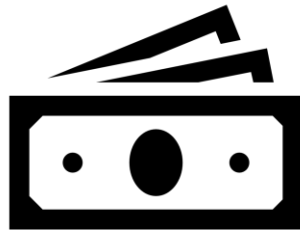
The Openstack train



B\$ questions about mainstream:



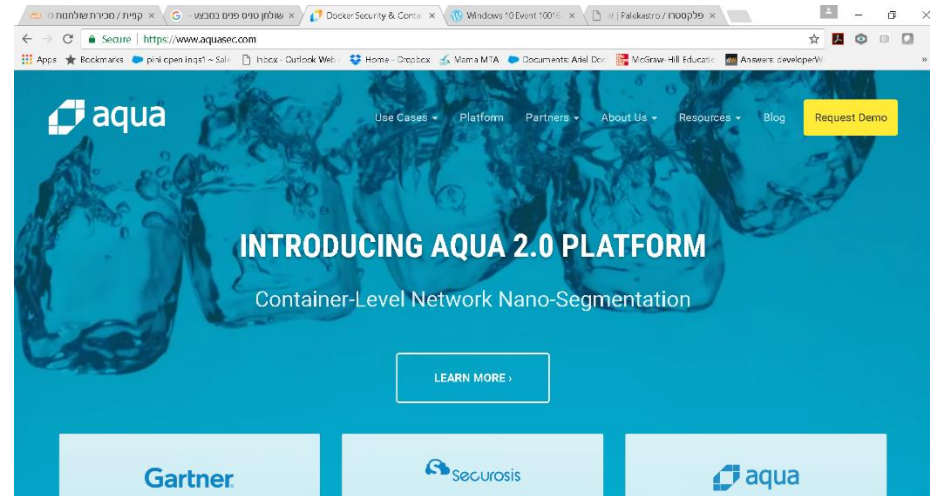
- Will  run and be configured natively or delivered via APaaS/XPaaS (Openshift, Cloud-Foundry, Bluemix, etc.)?



Containers security

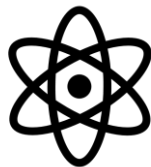


The screenshot shows the Twistlock website with a dark blue background. On the left, there is a graphic of a blue folder with a white document icon featuring a red cross. The text on the folder reads "Twistlock GUIDE TO HIPAA COMPLIANCE FOR CONTAINERS". To the right of the folder, the text says "Download our Ebook: HIPAA Compliance for Containers" and "Get The Free E-Book" with a yellow button.



The screenshot shows the Aqua website with a blue background featuring water splashes. The text reads "aqua" at the top left, followed by "INTRODUCING AQUA 2.0 PLATFORM" and "Container-Level Network Nano-Segmentation". A yellow "Request Demo" button is in the top right. A "LEARN MORE" button is centered below the main text. At the bottom, there are logos for Gartner, Securosis, and Aqua.

Agenda



DC and infrastructure



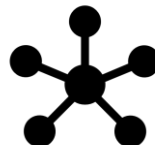
organization, processes and skills



middleware

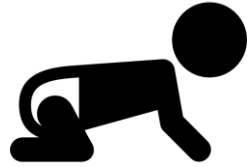


cyber security

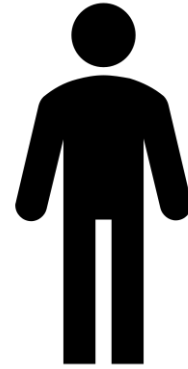


development and architecture

Cyber security vs. Information Security



Information Security



Cyber security

Cyber security vs. Information Security



And the winner is: Cyber security

Cyber, internal politics, organization and roles





Moshav Bnei Zion P.O.Box 151, 60910 Israel Tel. 972-9-7907000 Fax. 972-97442444

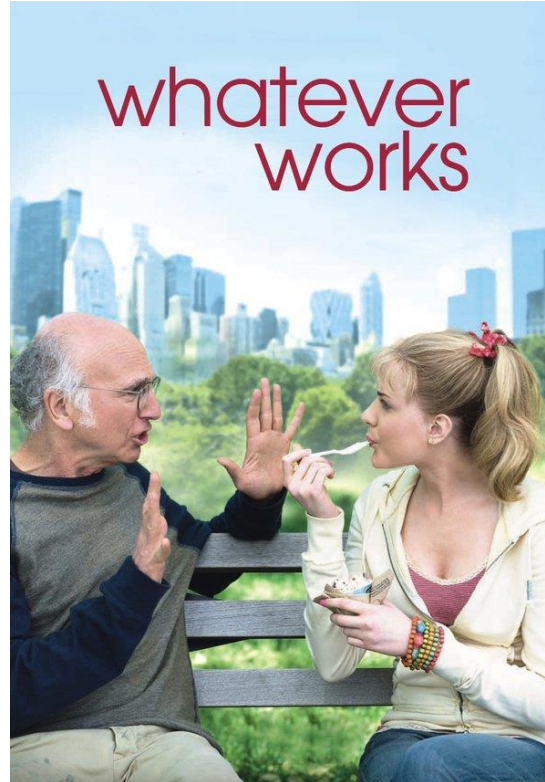
נייר עמדה: מבנה ארגוני וקבלת החלטות בתחום סייבר בארגוני Enterprise IT

סיכום מנהלים:

- בתחום הסייבר יש להבחין בין "גורם מבקר", "גורם מנחה" ו"גורם מתפעל" (אחראי סייבר).
- הגורם האחראי לטיפול ותפעול נושא הסייבר בארגון הוא ה-CIO ("הגורם המתפעל"). לא ניתן להפריד בין תפעול ה-IT הכללי לבין תפעול נושא הסייבר.
- לעיתים, יאציל ה-CIO סמכות (ואחריות) לטיפול ותפעול נושא הסייבר למנהל התפעול-

תשתיות.

STKI on cyber organization:



Cyber organization principals

- Dedicated cyber operations team
- Dedicated cyber guidance team
- Dedicated cyber control team



Cyber organization and roles

- Dedicated cyber operations team
 - Security analysts that take action
 - Deepest cyber knowledge but also multidisciplinary (T-people)
 - Responsible for the SIEM-SOC rules
 - Practical guidance for the rest of IT (development, infra, PC, network, etc.)
 - **Tight link to operations (part of operations = part of CAB)**
 - Outsourcing the security analysts is not trivial
 - Cyber operations team (FW, EPP, patches, DBMS, development)
 - Permission team



Cyber organization and roles

- Dedicated cyber guidance team
 - “Head above water”
 - Regulations
 - Risk management methodology
 - Business priorities



Cyber organization and roles

- Dedicated cyber control team
 - Independent of operations and guidance



Conflicts in cyber

- No Objectives + No Measurement = conflicts !!



נייר עמדה: מדידה בתחום סייבר

סיכום מנהלים:

- על הנהלות ארגונים (ורגולטורים) להנחות את הארגונים לבצע מדידה בתחום סייבר.
- המדידה תתבצע ברמה ארגונית, מחלקתית, פרוייקטלית ואישית.
- ספציפית, יש למדוד את מנהלי התפעול/שתיות מבחינת סייבר כפי שהם נמדדים כיום מבחינת תפעולית (זמינות, ביצועים וכד'). מדידה זו תסייע להוריד את הקונפליקט בין תחום התפעול לתחום הסייבר.
- יש לשים דגש על דיווח ומדידה של החרגות תוך ציון ההסבר לשיקול הדעת שגרם להחרגה.

Add cyber metrics to operations

להלן תיאור של דרכי מדידת סייבר בקרב ארגוני enterprise :

1. קיום כלי אבטחת מידע \ סייבר בהתאם ל- BEST PRACTICE . בהמשך התייחסות ליוזמה של מטה הסייבר בתחום זה.
2. עמידה ביעדים שנקבעו בארגון. בתחום זה ניתן לציין מדדים תפעוליים/טכנולוגיים בהקשר לתפעול מערכות הסייבר שמותקנות והתהליכים שהוגדרו. לדוגמה "מספר מחשבי ה-PC אשר אינם מחוברים לרשת ואשר לא קיבלו עדכון של אבטחת מידע יותר משלושה ימים הנו 5". " 90% מה- patches הקריטיים בשרתים יעודכנו תוך חודש". "מה אחוז מהתוכניות שעבר סריקת קוד ללא ממצאים" (appscan checkmarks וכד'). "זמינות ה-FW היא מעל 99%" וכד'.
3. עמידה בתוכנית העבודה בתחום סייבר (גם היא סוג של יעד).
4. כמות ארועי אבטחת מידע שהתרחשו בארגון בתקופה מסויימת (כולל התקפות שנחסמו, חדירות ללא פגיעה וכד').
5. תוצאות מבדקי אבטחת מידע טכנולוגיים. כאן יש להגדיר מדדים לגוף הבודק (עמידה בכמות המבדקים, עמידה בזמן המוקצה למבדקים). יש להגדיר מדדים לגוף הנבדק – כמות הממצאים, חומרתם² ותוך כמה זמן טופלו (לפי חשיבות הממצע). מדד נפרד בתחום זה הוא תמונת המצב הארגונית בהקשר ל- awareness.
6. ביצוע סימולציה של מתקפה בארגון (יבשה או רטובה – כולל קוד שמשתילים בארגון) ובחינת אופן התנהלות הארגון.
7. תוצאת מבדקי אבטחת מידע שאינה טכנולוגים בעיקרם – לדוגמה משאירים disk on key

Israel National Cyber Authority standardization act (in process)

M	L	K	J	I	H	G	F	B	A	
תחזוקה שוטפת	מבדקי חדירה והגדרות פרטיות	פריסה בארגון (אחוז פריסה)	הסמעה לוגית הגדרות עפ"י	הסמעה טכנולוגית (התקנת המוצר)	לא קיים	לא רלוונטי				
										רשת
							האם קיימת מערכת לזיהוי / חסימת מתקפות בארגון?	IPS / IDS		17
							האם קיימת מערכת בקרת גישה לרשת?	NAC		18
							האם קיימת הפרדת רשתות בארגון?	Segmentation		19
							האם מוטמעת מערכת אנטי וירוס בארגון?	AntiVirus		20
							האם מבוצעות סריקות ברשת לאיתור חולשות אבטחת מידע?	VA Scanning		21
										שרתים
							האם קיימת מערכת להקשחת מערכת הפעלה?	OS Hardening (Disable Admin etc)		23
							האם קיימת מערכת לביצוע עדכונים (טלאים)?	OS updates (Patch Management)		24
							האם קיימת מערכת להגנה על מכונות וירטואליות?	VM Machine protection		25
							האם מותקנת מערכת אנטי וירוס על גבי השרתים?	Anti Virus / Anti Malware		26
							האם קיימת מערכת לזיהוי מתקפות סייבר על שרתים?	Cyber protection		27
										תחנות קצה
							האם קיימת מערכת לזיהוי מתקפות סייבר על שרתים?	Anti Virus / Anti Malware		29
							האם קיימת מערכת להגנה על התקני קצה?	End Point Security		30
							האם קיימת מערכת לביצוע עדכונים (טלאים)?	OS updates (Patch Management)		31
							האם קיימת מערכת לניהול רכיבי קצה (DOC, CDROM וכו')	Device Control		32
								OS Hardening (Disable Admin etc)		33





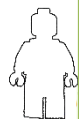
רמת אבטחה	טכנולוגיות הגנה / בקורת	רמת מימוש קריטיות בקורת אבטחה (1-3) - 1 נמוך	קריטיות מימוש קריטיות רמת אבטחה (1-3) - 1 נמוך	מוצרים לדוגמה	רמת בישלות					מימוש מצב אחד בארגון (ממצע)					מימוש מצב אחד בארגון (קריטיות בקרה)					שילובי הטמעה (סדר עדיפות להטמעה בארגון)						
					לא קיים	הטמעה (התקנת המוצר)	הטמעה לוגית	פריסה בארגון (אחד)	מברקי חדרה והגדרות פרטיות מתאמות לארגון - אפוסמיזציה	תחוקה שוטפת	לא קיים	הטמעה (התקנת המוצר)	הטמעה לוגית	פריסה בארגון (אחד)	מברקי חדרה והגדרות פרטיות מתאמות לארגון - אפוסמיזציה	תחוקה שוטפת	5	4	3	2	1	5	4	3	2	1
					0%	30%	60%	70%	90%	100%	0%	30%	60%	70%	90%	100%	73%	75%	5	4	3	2	1	5	4	3

חכמת-הגנה-IT

כלי ניהול שליטה וניטור	רמת אבטחה	טכנולוגיות הגנה / בקורת	רמת מימוש קריטיות בקורת אבטחה (1-3) - 1 נמוך	קריטיות מימוש קריטיות רמת אבטחה (1-3) - 1 נמוך	מוצרים לדוגמה
1.1	1.1	SIEM	1	100%	HP Arcsight
1.12	1.12	הגדרת Log במערכת		20%	
1.13	1.13	System Change Management	3	20%	Tufin, algosec
1.14	1.14	דלף מידע - DLP	2	13%	WebSense, Se
1.15	1.15	מערכת לזיהוי אנומליות	1	7%	lightcyber
1.16	1.16	ניהול גיבוי מערכות אבטחת מידע	2	13%	BACKBOX
1.17	1.17	תחוקה סיביר	1	7%	Wirex
1.2	1.2	הגנת חיצונית	3	100%	
1.21	1.21	Firewall	3	21%	CheckPoint, Pa
1.22	1.22	Anti Spam / Email Protection	2	14%	Fortinet
1.23	1.23	Web filtering	3	21%	WebSense
1.24	1.24	SSL VPN	2	14%	Juniper
1.25	1.25	WAF	3	21%	FS, Imperva
1.26	1.26	SandBox	1	7%	FireEye
1.3	1.3	רשת	2	100%	
1.31	1.31	IPS / IDS	2	15%	PaloAlto
1.32	1.32	NAC	1	8%	

Too many cyber tools ...

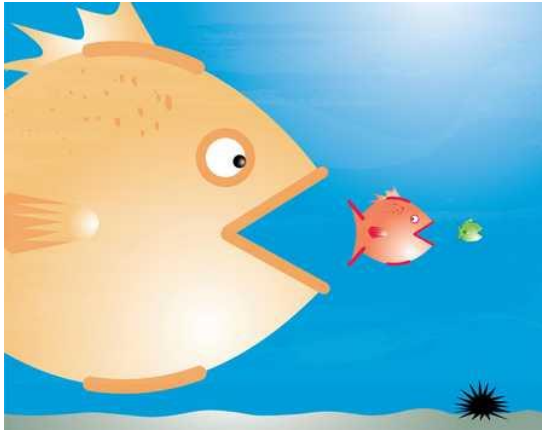
EDR endpoint detection & response	Code scanning tools	Authentication	Bio Authentication	CASB (cloud access)
Data Classification	Data Masking	Database Security	DDOS	Deception Honeypot
DLP	Email Security (email gateway)	Encryption	Endpoint Security	Firewall
Fraud Prevention	Incident Response	IPS	MDM MAM - mobile device management	PAM - Privileged access management
Network Access - NAC	Secure Email Gateway	Web security - Secure Web Gateway	SIEM	Web Application Firewall



Cyber security personnel



Conclusion – something needs to change



Market consolidation



Game changer technology

The nightmare: zero day attack

- Attack exploiting undisclosed computer-software vulnerability



Categorization of cyber (zero day?) defense approaches

Anomaly detection (prod and sandbox, network-endpoint, application-business level)

Pattern of malicious activity (basic example – user entry but much too fast)

Format changing (הלבנה, secured browsing)

Honeypots \ Deception

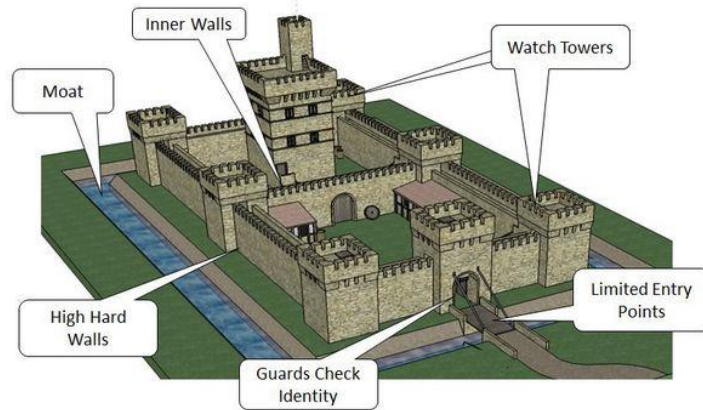
HW security (Intel's SGX, ARM's trusted zone CPU)

Technology "tricks" (morphisec, IBM's ROP solution)



Moving Target Defense

- Moving-target (MT) techniques seek to randomize system components (IEEE)
- Tricks + Deception



Moving Target Defense

- What is moving (changing)?
 - Memory addresses, Heap structure
 - User names \ credentials
 - Physical location
 - Code Obfuscation - change the exec file
- How fast?
 - Every time the program runs
 - While the program is running
- Detection level



Intel Software Guard Extension (SGX)

Current architecture:

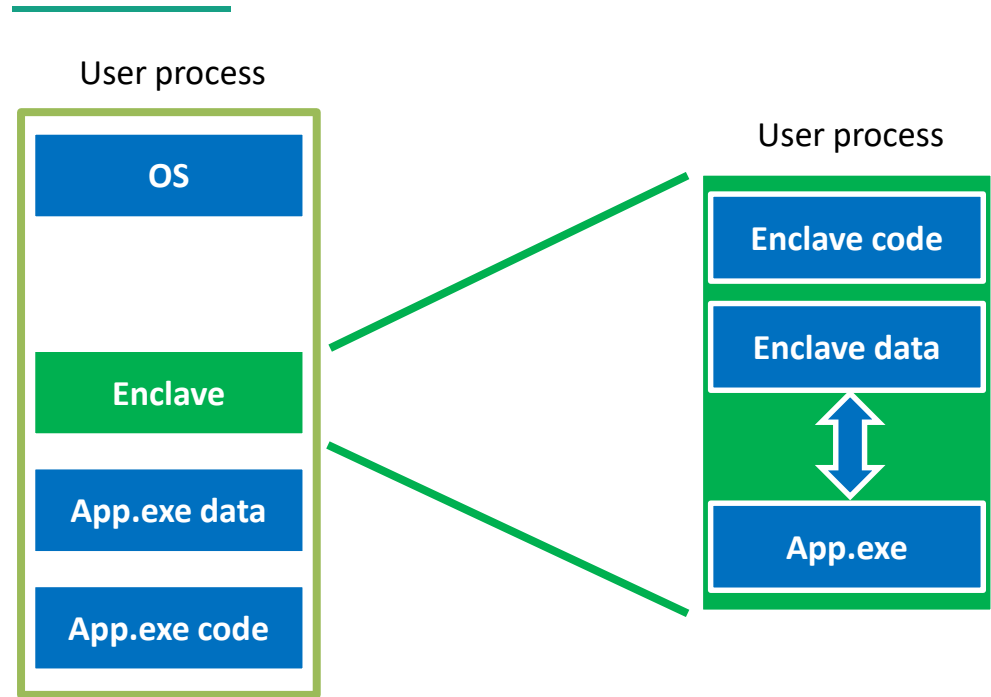


F.Schuster et al. "VC3: trustworthy data analytics in the cloud using SGX," 36th IEEE Symposium on Security & Privacy,

Pini Cohen's work Copyright@2017. Do not remove source or attribution from any slide or graph

Intel Software Guard Extension (SGX)

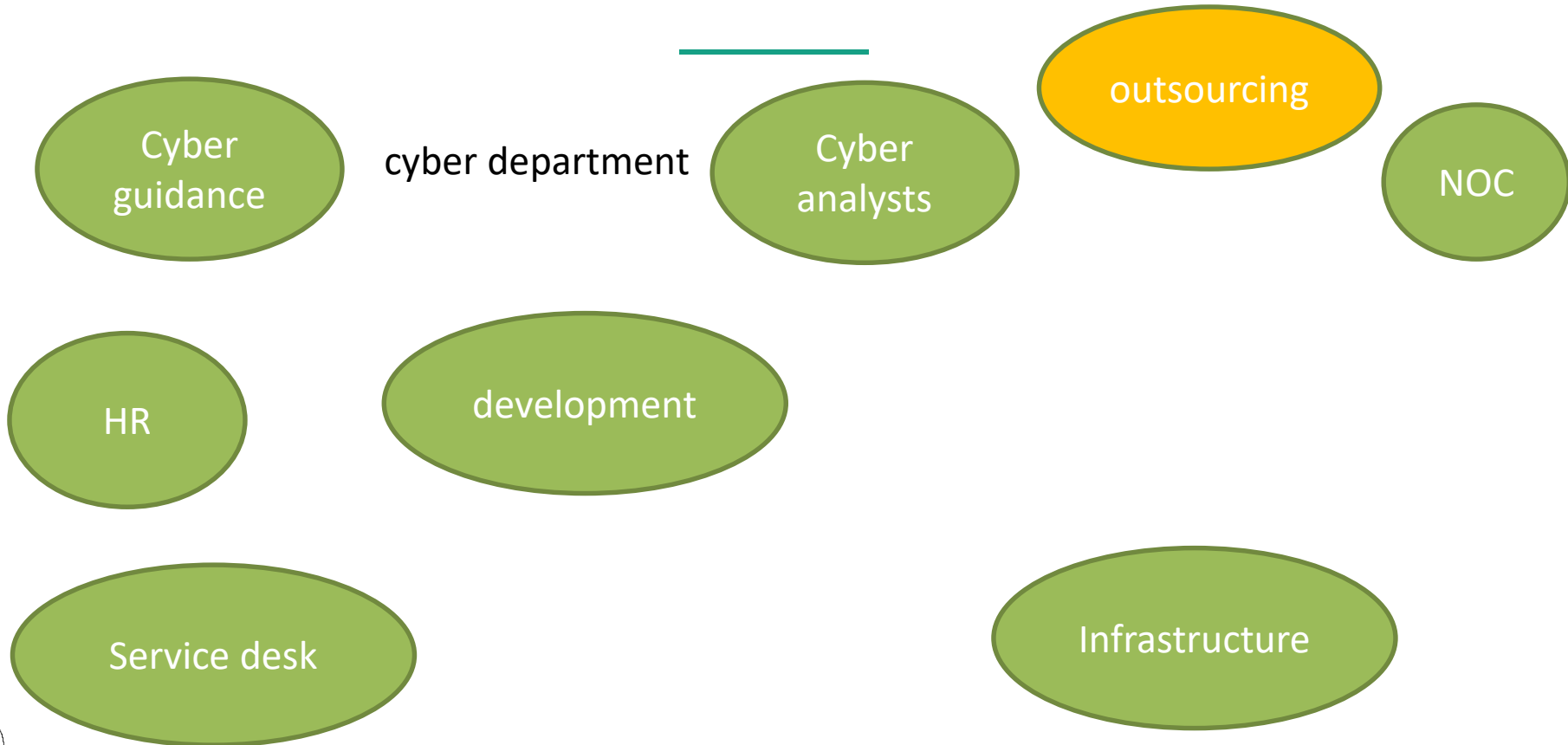
- **ENCLAVE?**
- Hardware-based protection
- User level execution
- E-init (compare measurements of enclave)



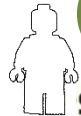
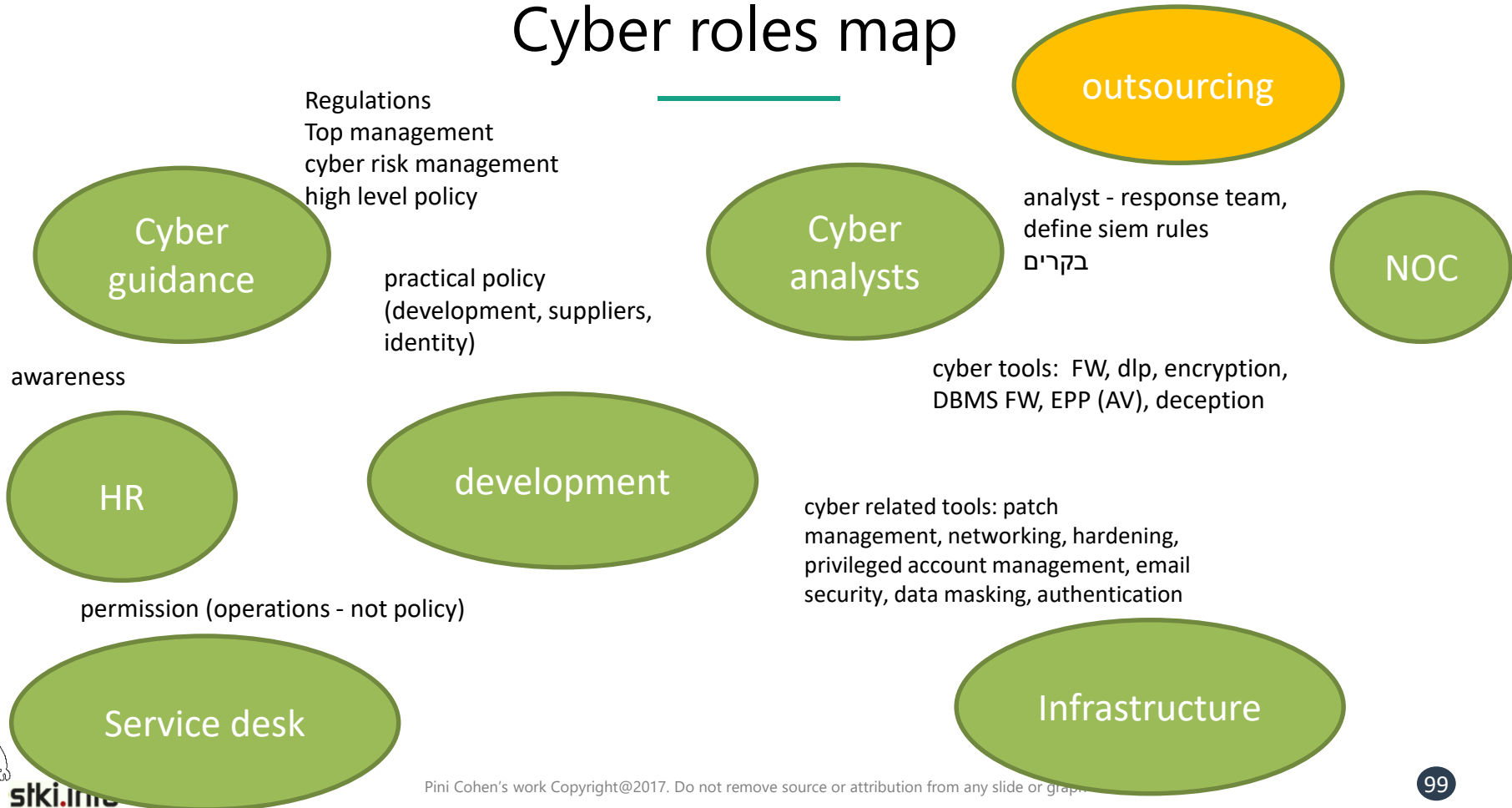
F.Schuster et al. "VC3: trustworthy data analytics in the cloud using SGX," 36th IEEE Symposium on Security & Privacy

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FTE ratios are not trivial – cyber roles map



Cyber roles map



Cyber personnel

- Number of employees divided to total number of cyber related IT personnel for **non-regulated** orgs (regulations is less than 50% of cyber budget):

Per FTE	# employees / # cyber personnel
25 percentile	656
Median	1125
75 percentile	1792

- First level soc personnel not included (mainly soc service in non-regulated orgs.)

Source: STKI

Cyber personnel: operational/guidance

- Number of operational cyber personnel divided to cyber guidance personnel for **non regulated** orgs (regulations is less 50% of cyber budget):

Per FTE	# operational / # guidance
25 percentile	1.58
Median	2.00
75 percentile	2.75

Source: STKI

Cyber personnel

- Number of employees (that use computers) divided to total number of cyber related IT personnel for **regulated** orgs (regulations over 50% of cyber budget):

Per FTE	# employees / # cyber personnel
25 percentile	106
Median	133
75 percentile	158

- Cyber personnel include: guidance, cyber analysts, cyber operations, permissions team
- First level soc personnel not included, insurance agents (not employees) are not included

Source: STKI

Cyber personnel - guidance

- Number of employees (that use computers) divided to total number of **cyber guidance** personnel for **regulated orgs** (regulations over 50% of cyber budget):

Per FTE	# employees / # cyber guidance
25 percentile	338
Median	410
75 percentile	1095

Source: STKI

Insurance agents (not employees) are not counted but still get service

Cyber personnel – first level SOC

- Options for **first level** SOC operations mode:
 - In sourcing : 1-2 FTE at work hours, 1 FTE at night. Total is about 6-9 FTE
 - In sourcing: 1-2 FTE at work hours, at night - part of NOC. Total is about 3-4 FTE
 - Outsourcing mode - 0 FTE.

Source: STKI

Cyber personnel – cyber analysts

- Number of employees (that use computers) divided to total number of **cyber analysts** personnel for **regulated orgs** (regulations over 50% of cyber budget):

Per FTE	# employees / # cyber analysts
25 percentile	600
Median	667
75 percentile	1000

Source: STKI

- Regulated organizations will have minimum 2 cyber analysts (part of SOC or guidance). External response team might be used when needed.

Insurance agents (not employees) are not counted but still get service

Cyber personnel - operations

- Number of employees (that use computers) divided to total number of **cyber operations** personnel for **regulated orgs** (regulations over 50% of cyber budget):

Per FTE	# employees / # cyber operations
25 percentile	217
Median	285
75 percentile	500

Source: STKI

- Example for cyber operations activities: FW, network security, email security, DBMS firewall, encryption, authentication, security patches, hardening, etc.
- In many cases part of infrastructure technology teams (networking, sytem, PC, etc).

Cyber personnel – permissions team

- Number of employees (that use computers) divided to total number of **permissions team** personnel for **regulated orgs** (regulations over 50% of cyber budget):

Per FTE	# employees / # permissions team
25 percentile	465
Median	600
75 percentile	667

Source: STKI

- Permissions team might be part of service desk, security guidance or security operations

Insurance agents (not employees) are not counted but still get service

Before we conclude - some questions

- Do you give enough priority to “the new mainstream” ?
- How do you measure my progress? What do you measure (example: Devop metrics)? What are your KPI's?



מדדי פרודוקטיביות ל IT

לק את מדדי הפרודוקטיביות ושיפור יעילות של IT לכמה תחומים עיקריים:

חסכון בכוח אדם:

מדובר בחישוב מלא של חסכון בכוח אדם ולא משרות

חסכון תפעולי:

המתחלק לחסכון תפעולי ישיר – הנלקח בחשבון כ-100% ולא ישיר – “פינוי זמן משרה” – הנלקח בחשבון כ-50%, ז”א אם חטיבה/צוות הצליחו לחסוך שעותיים עבודה, מניסיון גילו כי ארגון ירוויח שעה בפועל חסכון שטחים פיזיים, ציוד, תחנות עבודה, שטח אחסון, חסכון בנייה, ותעבורת הדואר, תקורות ולד”

עמידה ב-SLA : זמינות, ביצועים

- השבתות (מתוכנת ולא מתוכנת) והסיבות להשבתות.
- מספר תקלות וחומרת תקלות (גם לפי סוג מערכת)
- מספר תקלות חוזרות
- השבתות לפי סוג מערכת.
- השבתות לפי גורם לתקלה.
- משך ההשבתות ממוצע
- סך זמן השבתות כולל (ולפי מערכת). כל זה בחלוקה להשבתות מתוכנת.
- מספר הפעמים בהם הגיעו לניצלות שיא של CPU
- מספר הפעמים בהם הגיעו לניצלות שיא סביבת האחסון
- מספר פעמים בהם המערכות לא עמדו בביצועים
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Summary- Let's ride the tsunami wave!

But focus on where you want to go!!



That's it.

Thank you!

The jeans

