A BRAVE NEW AI-POWERED WORLD

EINAT SHIMONI



Everything is moving so fast





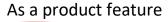
Al is literally everywhere



As a packaged Application









In Devices



It's transforming

everything.

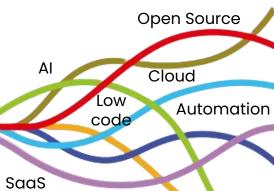
Organizations Creativity Jobs Industries People Operations Healthcare Law Social life



However, the profound impact will derive from a

convergence

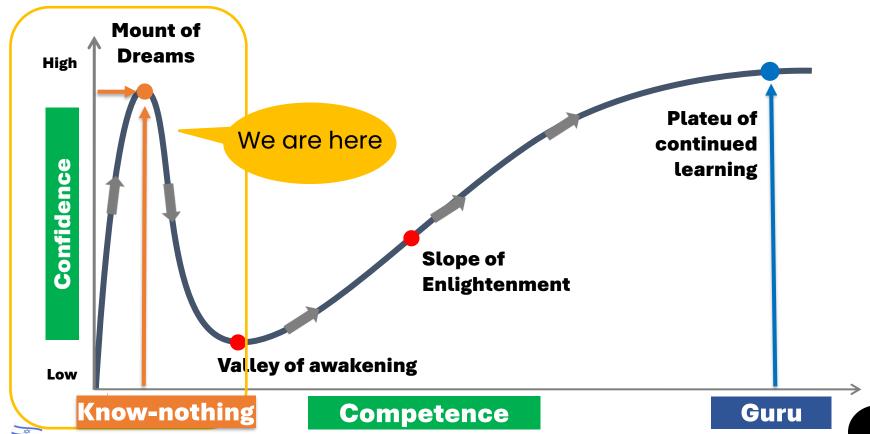
of technologies, people, And economies







The Illusion of knowledge leads to overestimation





Expectations are high

For impact on revenue



57% of executive boards expect a **double-digit increase** in revenue from Al investments





Expectations are high

For impact on productivity



Al can potentially automate 50% of work-related activities in <u>operational</u> work.

GenAl can increase this to 60-70% in knowledge work.





Expectations are high

For impact on Global Productivity

Generative Al's impact on productivity could add \$2.6 trillion to \$4.4 trillion in value annually to the global economy".

This would increase the impact of all Al by 15-40%.







Al is Improving Redefining Performance

Improve: greater efficiency

Redefine: break down jobs into tasks, redirect time and effort away from tasks that AI can assist or automate





40%

of all working hours can be impacted by large language models (LLMs) like GPT-4.

63%

LLMs will impact every category, ranging from 9% of a workday at the low end to 63% at the high end.

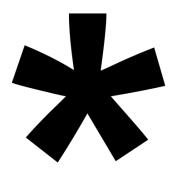
66%

Overall productivity increase across different scenarios





Source: Accenture and Nielsen



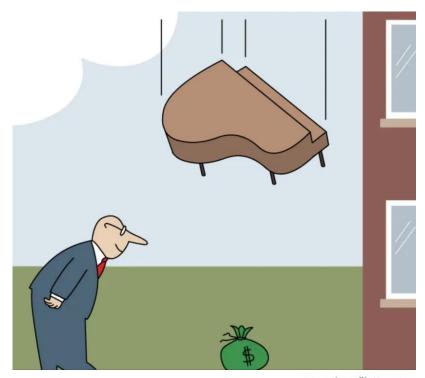
"Could Potentially"

It will **depend** on the organization's abilty to absorb the change, adapt skills, build appropriate architecture, create adequate operations, train employees, establish policies and cyber tactics, clean and govern the data...



But there's no reward without risk

With AI, the risk is high







Source: Tim Elliott

www.timoelliott.com

Al adoption hit a wall



66% face challenges in quantifying impact and ROI

42% need more expert personnel

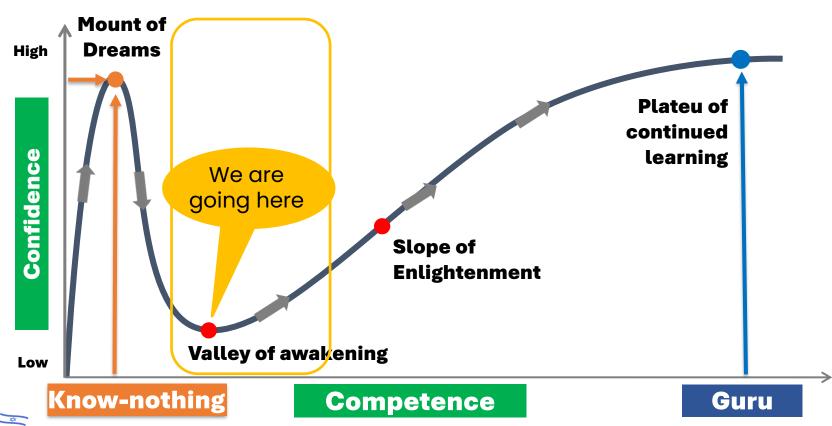
85% of AI projects fail



10 U.S. banks will suffer "disasters" by failed GenAl initiatives in 2024 (Forrester)



Failures are inevitable







State of Al adoption







Analytical Al

in production:





Generative Al

in production:

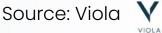




GenAl's adoption is limited to **non-core** uses



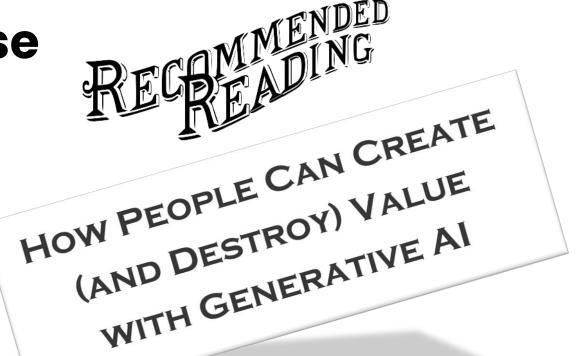
Based on discussions with portfolio companies, limited partners and multinational corporates



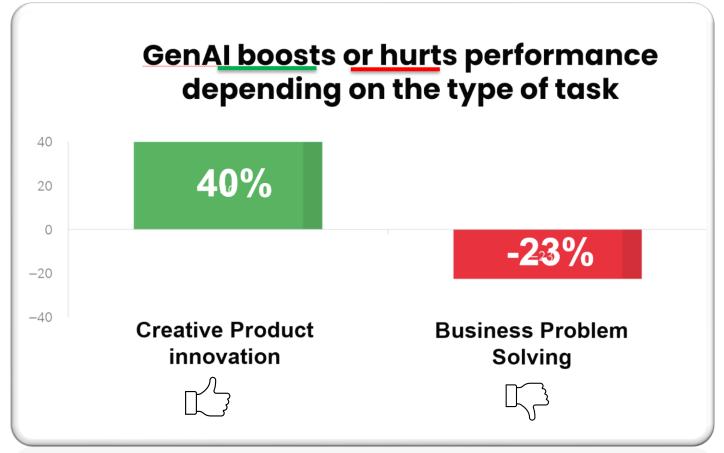


The BCG case

A scientific study of 750 skilled young knowledge workers working with and without GPT 4 on 2 types of tasks











GenAl is excellent at **ideation** and out of the box thinking.

Good at identification of unexpected—even counterintuitive—patterns and correlations



GenAl is weak in answering complex analytically-driven questions that require reasoning and business context. Bad at weighing nuanced qualitative and quantitative data and determining the causality.



CORRELATION IS NOT CAUSATION! ICE CREAM SALES SHARK ATTACKS

Both ice cream sales and shark attacks increase when the weather is hot and sunny, but they are not caused by each other (they are caused by good weather, with lots of people at the beach, both eating ice cream and having a swim in the sea)

JUL

SEP

NOV

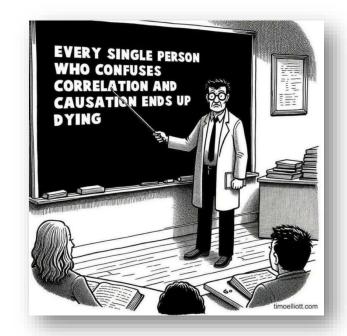
MAY

MAR



Today ML and GenAI are based on <u>patterns and correlations</u> in the training data.

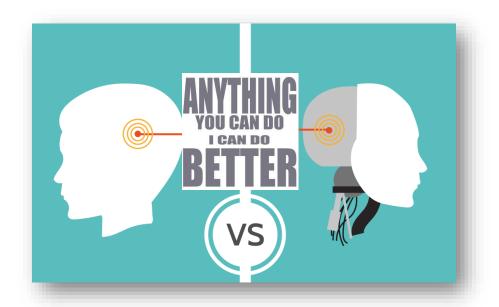
They lack causal understanding





JAN

There is still one thing humans are much better at than machines



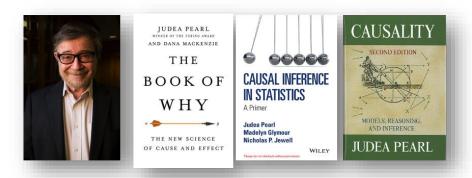
If Al's So Smart, Why Can't It Grasp Cause and Effect?

Deep-learning models can spot patterns that humans can't. But software still can't explain, say, what caused one object to collide with another.

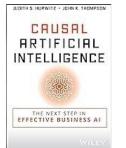


Causal Al

Causal AI has emerged in recent years at the intersection of multiple disciplines to develop more interpretable and reliable AI systems. Causal AI aims to model the causal relationships between variables



 Causal AI focuses on understanding cause-and-effect relationships and uncovering the underlying mechanisms that drive a system



Al needs to move beyond just pattern recognition and incorporate causal reasoning abilities if it is to reach human-level intelligence. Causal reasoning is a necessary component for more robust and explainable Al systems.



Al leaders' characteristics:

Value versus cost mindset Modern data and digital platforms Agile operations Talent base 3X higher returns on AI investments 4X faster time to value Running most workloads on cloud Focus on discovery Build around products teams





Can we learn from their journeys?

