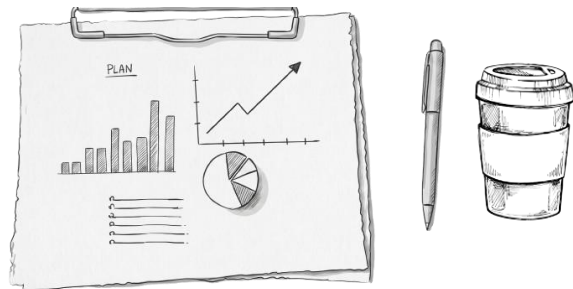
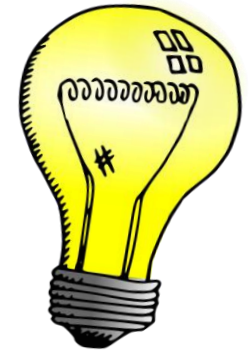


The Agentic-Ready Enterprise

Israeli Market Pulse 2026

From Adoption to Readiness



Galit Fein,

Senior IT Strategic Analyst, STKI



Executive Summary – Brief Version

This is an abridged version of the presentation.
The full presentation—including in-depth analysis, strategic recommendations, and detailed market forecasts—is available exclusively to **STKI** clients



- **Existing Clients?** The full presentation has been sent to you.

Alternatively, pls contact your Account Managers: **Etty** etty@stki.info or **Stav** stav@stki.info

- **Interested in joining STKI?** Contact us for further details: **Etty** etty@stki.info or **Stav** stav@stki.info



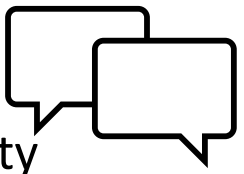


My name is Galit Fein
I'm a Senior **HUMAN** Analyst at STKI

I cover:

- IT Strategy and Operating Model Transformation
- Agentic AI and AI-driven WF Redesign

I run:

- STKI OCIO Community 
- Annual Israeli IT Benchmark

My Key Takeaways from This Study

Based on hundreds of Vendor Briefings, readings, survey results...

I appreciate your help
in conducting this
research



1. **The Israeli market is charging into Agentic AI:**
39% already have agents in production
2. Yet, very few have **updated their org operating model** to support human-agent collaboration
3. The true **blockers are organizational, not technical**—you cannot tool your way past functional silos
4. The biggest delivery gains (56%) come from **Business-IT co-ownership**, not from the AI itself

Agentic AI is not a tool. It's a restructuring of how work moves through an organization



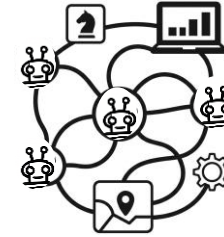
GenAI (LLM)

A **Reactive** AI
Tool that Creates
New Content



AI agent

Autonomous AI agents execute
discrete tasks on **unstructured
data**, updating systems and
adapting over time



Multi-Agent Orchestration

Multi-Agent systems can coordinate with each
other, hand off work, build context from one
system to the next, and execute complex workflows
that no single agent can accomplish alone

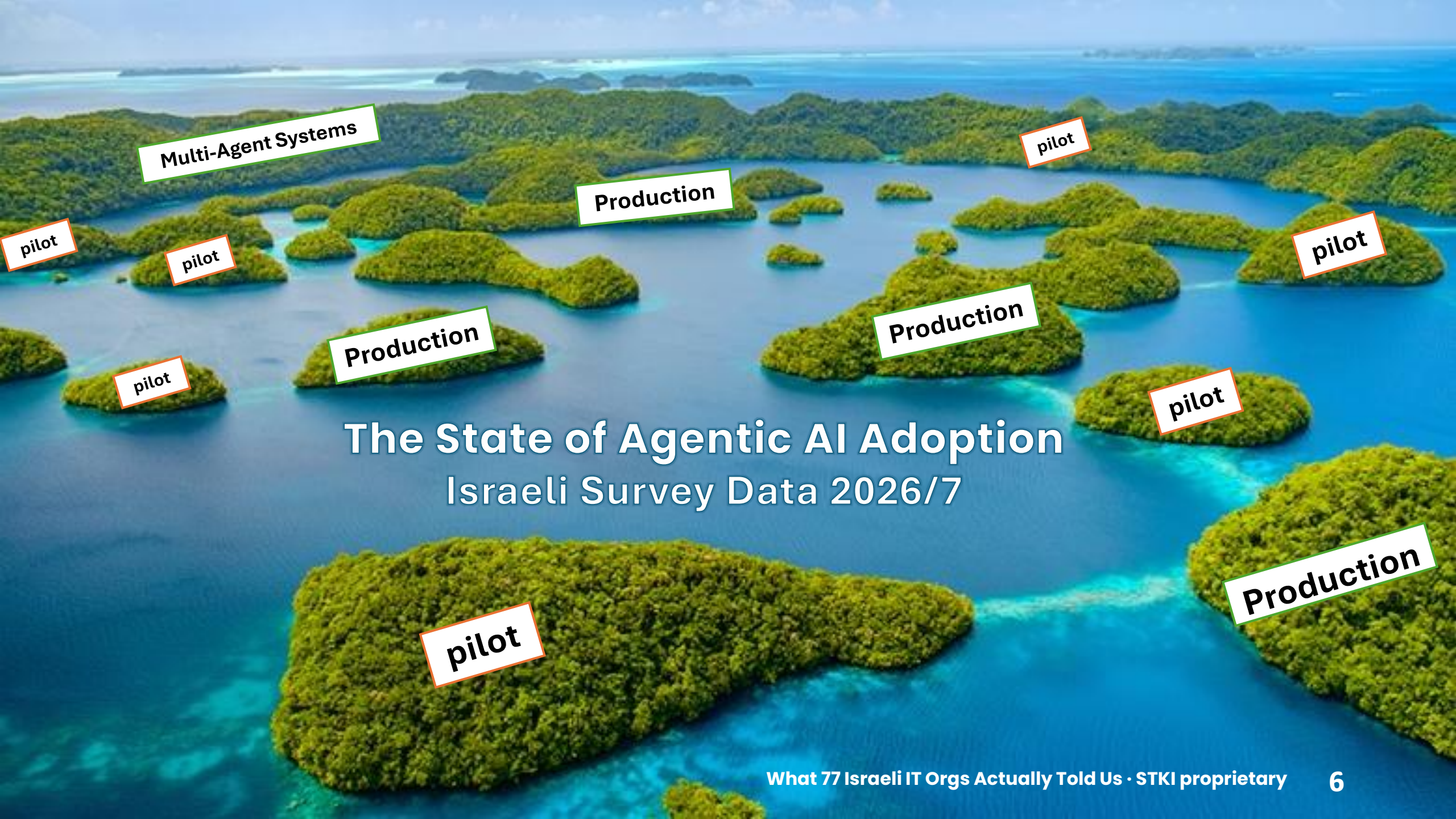


vs. RPA

RPA **follows predefined scripts**
if the process shifts, the bot fails



Orgs can assign tasks to agents that choose to
execute autonomously, delegate, assist
humans, or escalate



Multi-Agent Systems

pilot

Production

pilot

pilot

pilot

Production

Production

pilot

pilot

The State of Agentic AI Adoption

Israeli Survey Data 2026/7

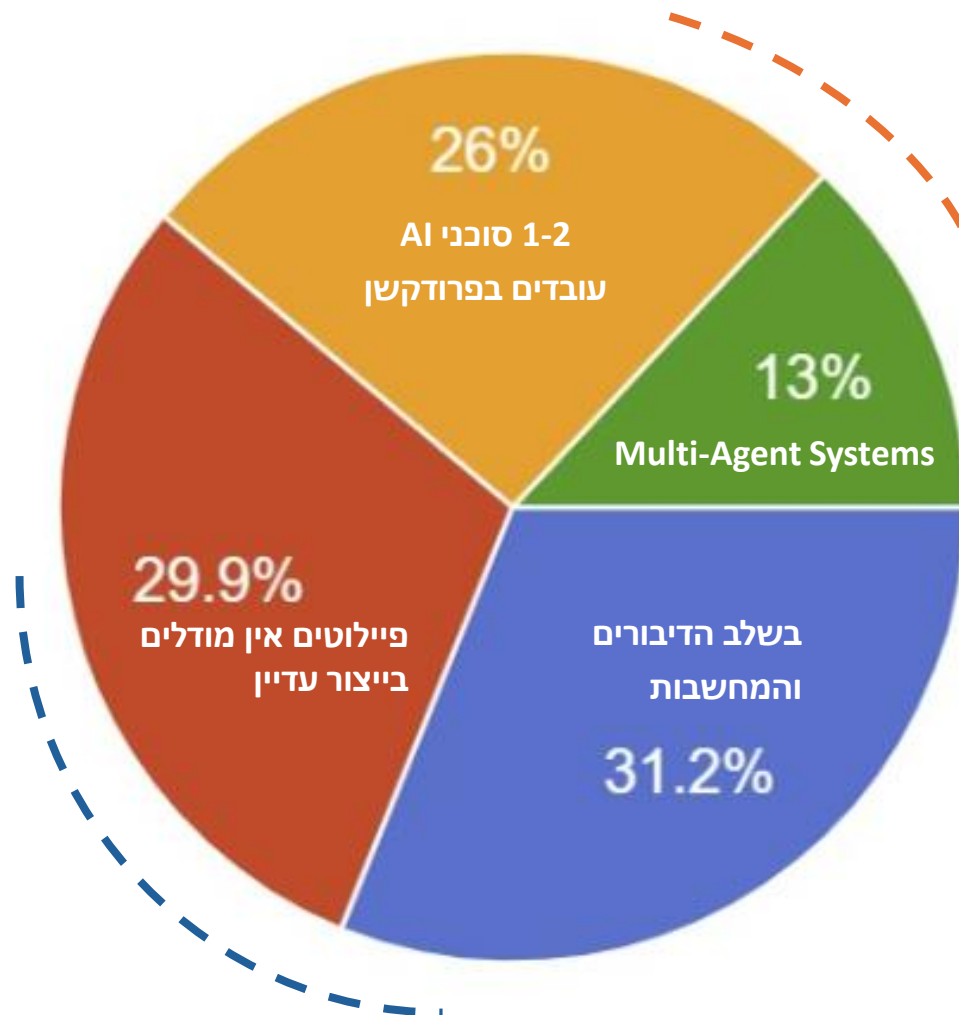
Production

pilot

Where Does Israeli Enterprise Stand on Agentic AI?



State of AI in Israel STKI 2026



39% now run agents in production vs. only 3% last year

- 26% running 1–2 agents;
- Only 13% running orchestrated Multi-Agent Systems

61% have yet to move past pilots or ideation

- 31% Still Talking;
- 30% have yet to move past pilots



software

Multi Agent System Frameworks and Orchestrators in Israel 2026/7

Multi Agent System Frameworks and Orchestrators in Israel 2026/7
Part 4: Embedded Enterprise Applications (SaaS, ERP & CRM Built-in Agents)

Navigating the noise,
choosing the right
architecture
We're here to help

Multi Agent System
Part 1: De

Product / Vendor	Description
LangChain / LangGraph	Stateful framework, built on nodes & conditional logic
CrewAI	Enterprise-ready, role-based orchestration framework
Claude Agent SDK	Anthropic's official SDI features robust primitives and MCP integration
AutoGen / AG2	Microsoft Research's multi-agent conversation framework
Semantic Kernel (SK)	Microsoft's other open-source offering: enterprise AI orchestration SDK with C#, Python, and Java parity. The best fit when your enterprise lives on .NET / Azure and needs Microsoft-grade support



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Product / Vendor	Description	Platform	Solutions	Rep / Partners in Israel
Microsoft AI Foundry & Copilot Studio	Low-code platform for building AI agents and workflows			
Google Gemini Enterprise Agent Platform	Lifecycle-driven agent platform for enterprise communication			
Amazon Bedrock (AgentCore)	Supervisor-driven agent platform for language policy definition and execution			
IBM Watson Orchestrator & Governance	Orchestration of hundreds of auditing & On-Premise option			Team, Yael, Commit, Elad, ABP, others
Red Hat Open Shift AI	Open-source foundation for scaling, serving, and monitoring models and multi-agent workflows across hybrid and multi-cloud environment			IBM, Matrix, Malam Team, ONE, Commit, Bynet, others
Oracle OCI Generative AI	Managed service fine-tuning and hosting for agent enterprise backend			Oracle Israel, Matrix, SangIT

We rank VENDORS
by REVENUE and
CLIENT MINDSHARE

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Product / Vendor	Description	Platform	Solutions	Rep / Partners in Israel
	Directly tied into the Salesforce ecosystem	X	X	Deloitte, Abra, Allcloud, ELAD, Aman, PWC and all SF integrators are getting into this
	Platform for enterprise service	X	X	ServiceNow Israel, ONE (Dicomano), Bynet, Deloitte
	Enterprise semantic layer for	X	X	SAP, Malam-Team, Matrix
	Agents within Monday's agent ecosystem stored within this environment	X	X	monday.com, KPMG, One two, and local monday.com integrators
	Platform for agent enterprise	X		Oracle Israel, Matrix, SangIT
Applications (CRM, ERP, etc. – e.g., Microsoft, Zoho, and others)				

Multi-Agent Systems:
Crowded Market

Every major vendor markets itself as a platform for multi-agent management and orchestration

Every systems integrator positions itself as a one-stop shop for agent GOV & management solutions



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Israeli Market Pulse 2026

Office of the CIO (OCIO) : strategic Technology intersection



OCIO size: the 2–5% middle is hollowing out

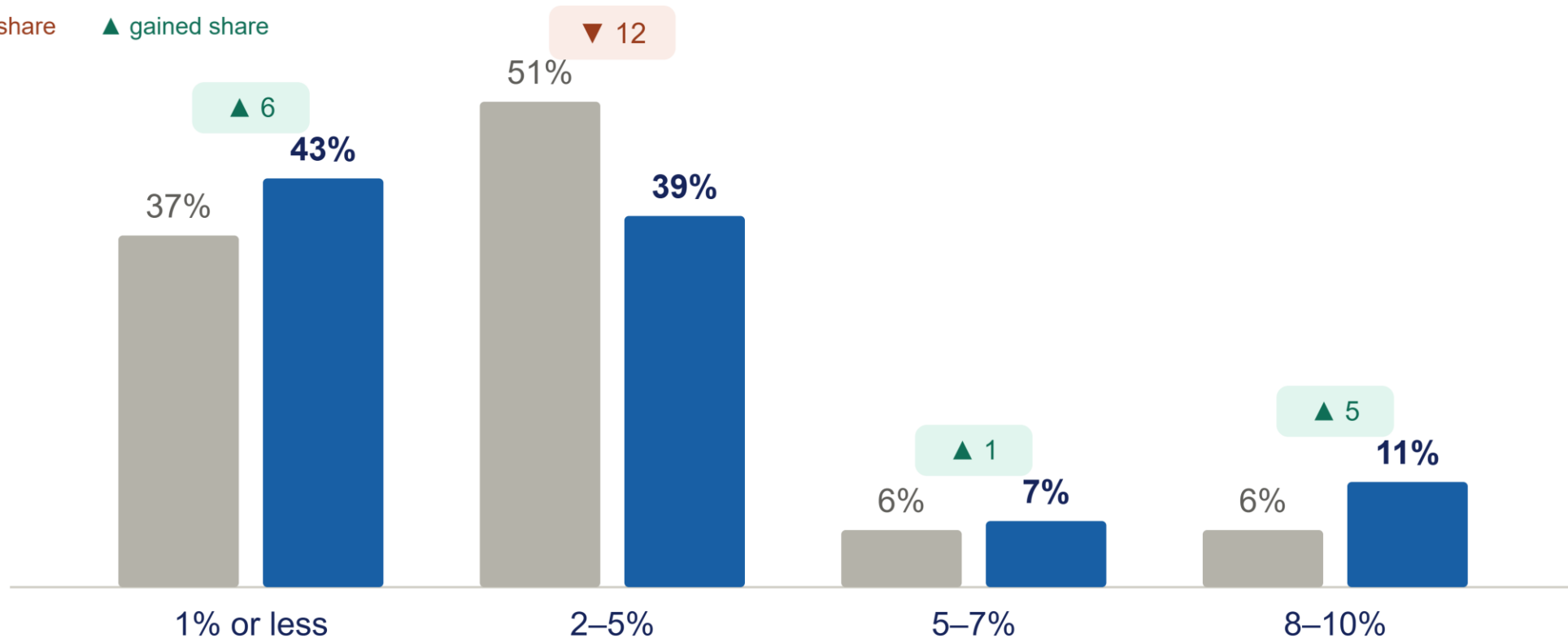
Share of organizations by OCIO size (% of total IT) · STKI 2025 vs 2026



STKI OCIO
Survey 2026

■ 2025 ■ 2026

▼ lost share ▲ gained share



Average held (~3% of IT) — but the 2–5% middle lost 12 points to both ends.

Source: STKI OCIO survey, 2025 & 2026



The Tiny OCIO, the Enormous Mandate

- **82%** of OCIOs are $\leq 5\%$ of total IT org size (43% are $\leq 1\%$)
- We're asking 1–5% of IT to govern 100% of AI and emerging-tech delivery: new projects, new risks, at a pace we've never run before.
Development demand is exploding: every tech-savvy employee is becoming a developer.
New processes, metrics, roles, operating models - no longer optional

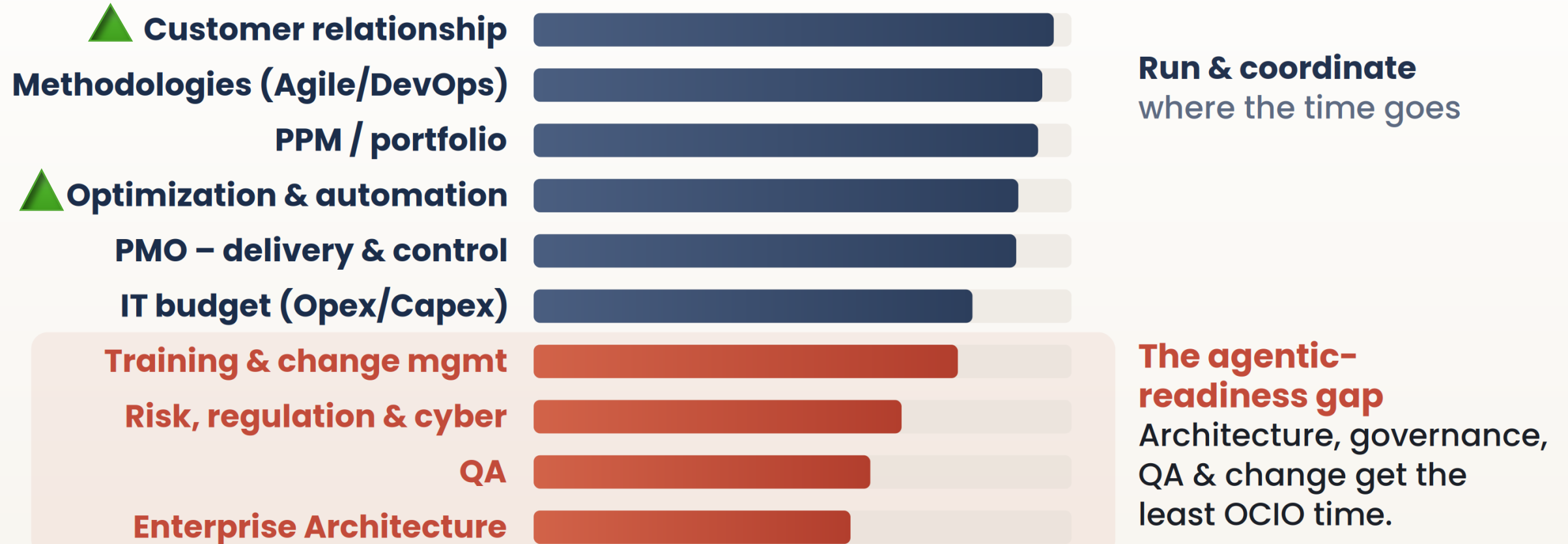


The OCIO must be rethought — and reinforced



Where OCIO Time Goes

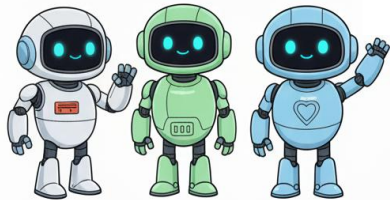
Time is spread thin — and thinnest where agentic readiness is built.



No standard OCIO model yet — top-priority in some orgs, near-zero in others.



"We helped!"



Gemini Copilot Claud

Thank you!

Galit Fein

EVP & Senior Analyst @ STKI

