STKI 2016 Delivery positioning
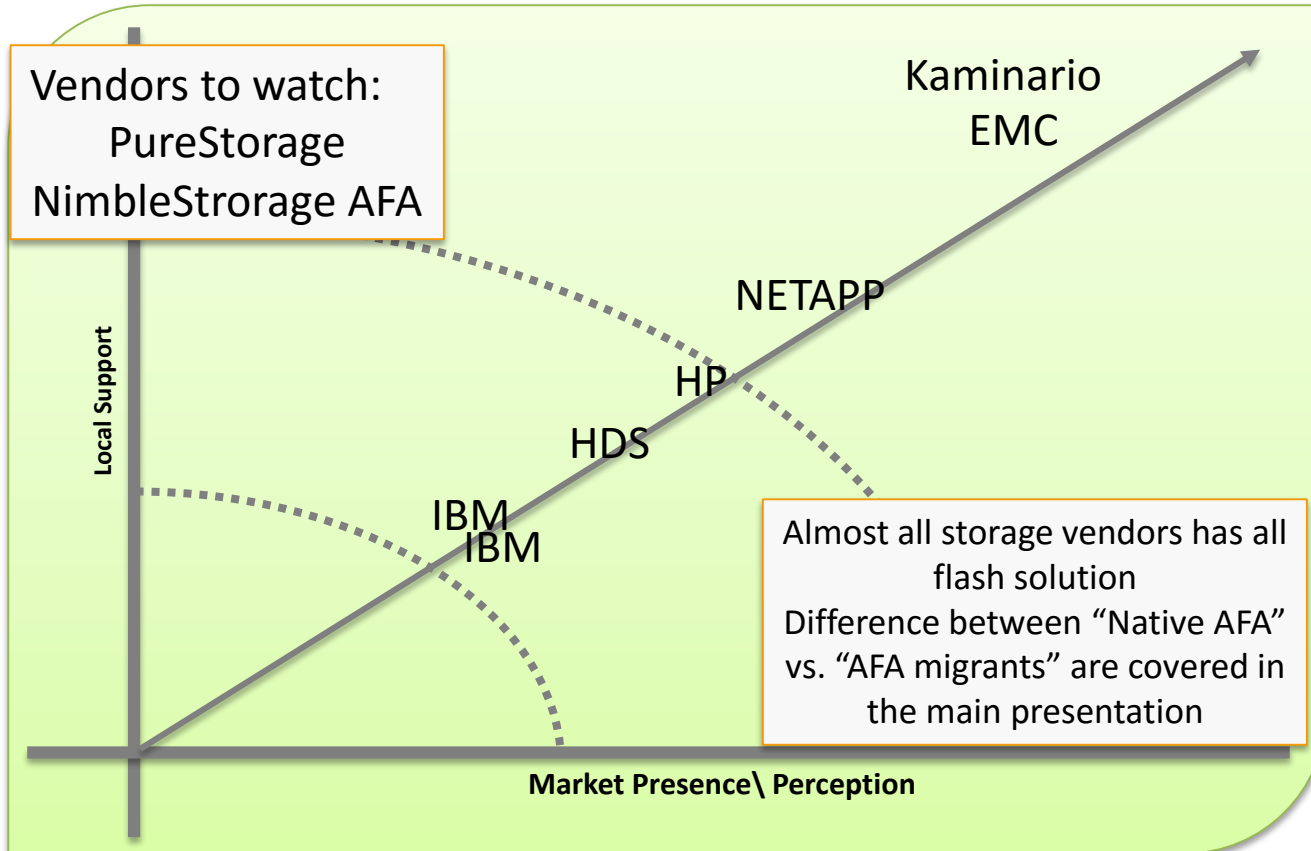
stki.info
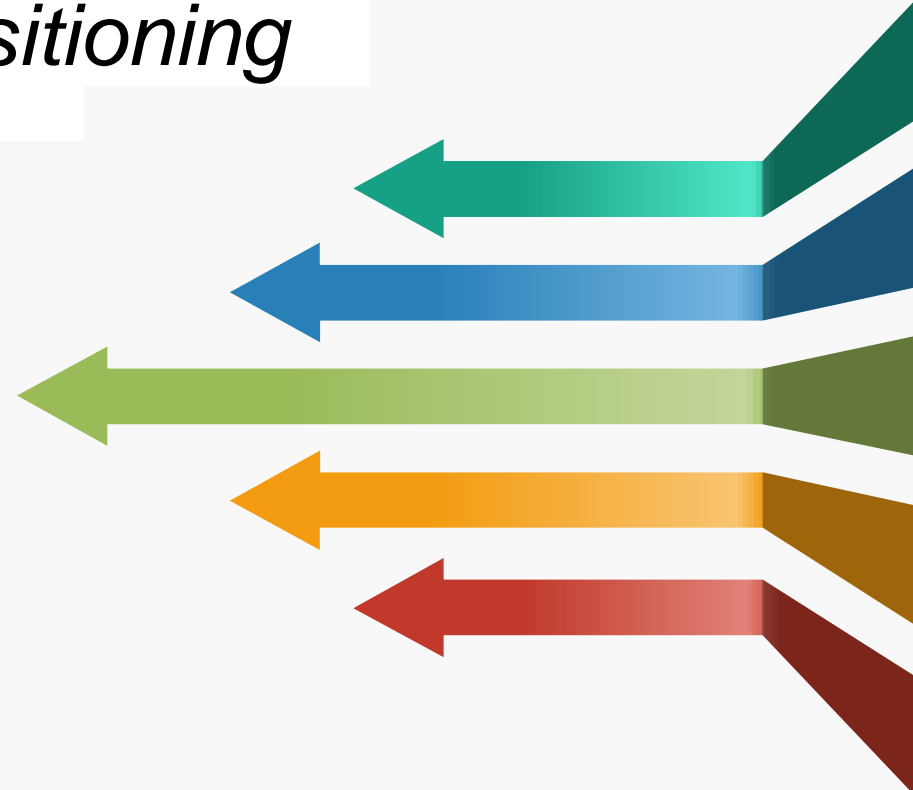
General storage - Israeli Market Positioning 1Q16

NETAPP
EMC

HDS

HP
IBM

Infindat

DELL
NimbleStorage
Oracle

Local Support

Market Presence\ Perception

Midrange vs. Highend is not clear anymore

This analysis should be used with its supporting documents

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2
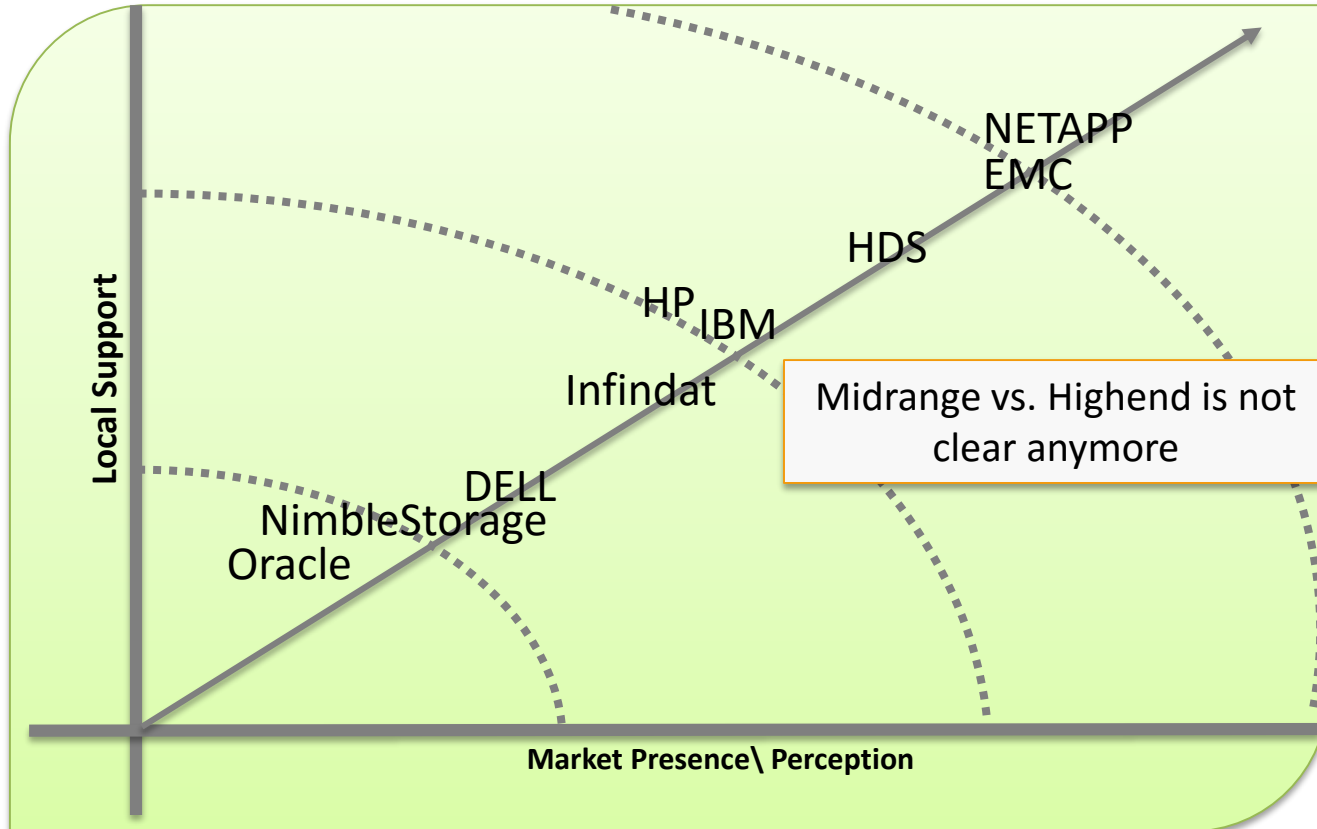
All Flash Array (AFA)- Israeli Market Positioning
1Q16

Vendors to watch:
PureStorage
NimbleStrorage AFA

Kaminario
EMC

NETAPP

HP

HDS

IBM
IBM

Local Support

Market Presence\ Perception

Almost all storage vendors has all flash solution
Difference between "Native AFA" vs. "AFA migrants" are covered in the main presentation
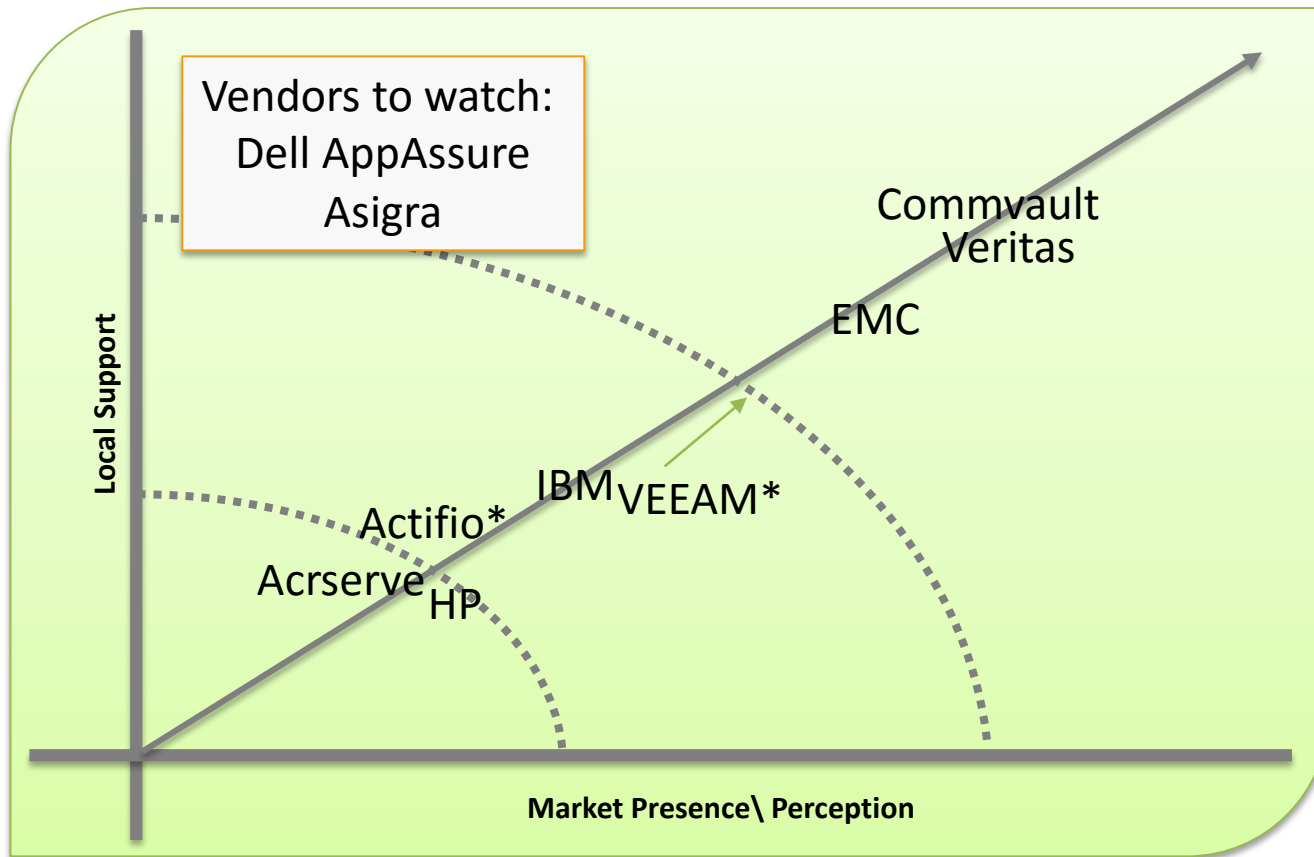
This analysis should be used with its supporting documents

* Not really apples to apples

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Enterprise Backup SW - Israeli Market Positioning
1Q16

Vendors to watch:
Dell AppAssure
Asigra

Commvault
Veritas

EMC

Local Support

IBM VEEAM*
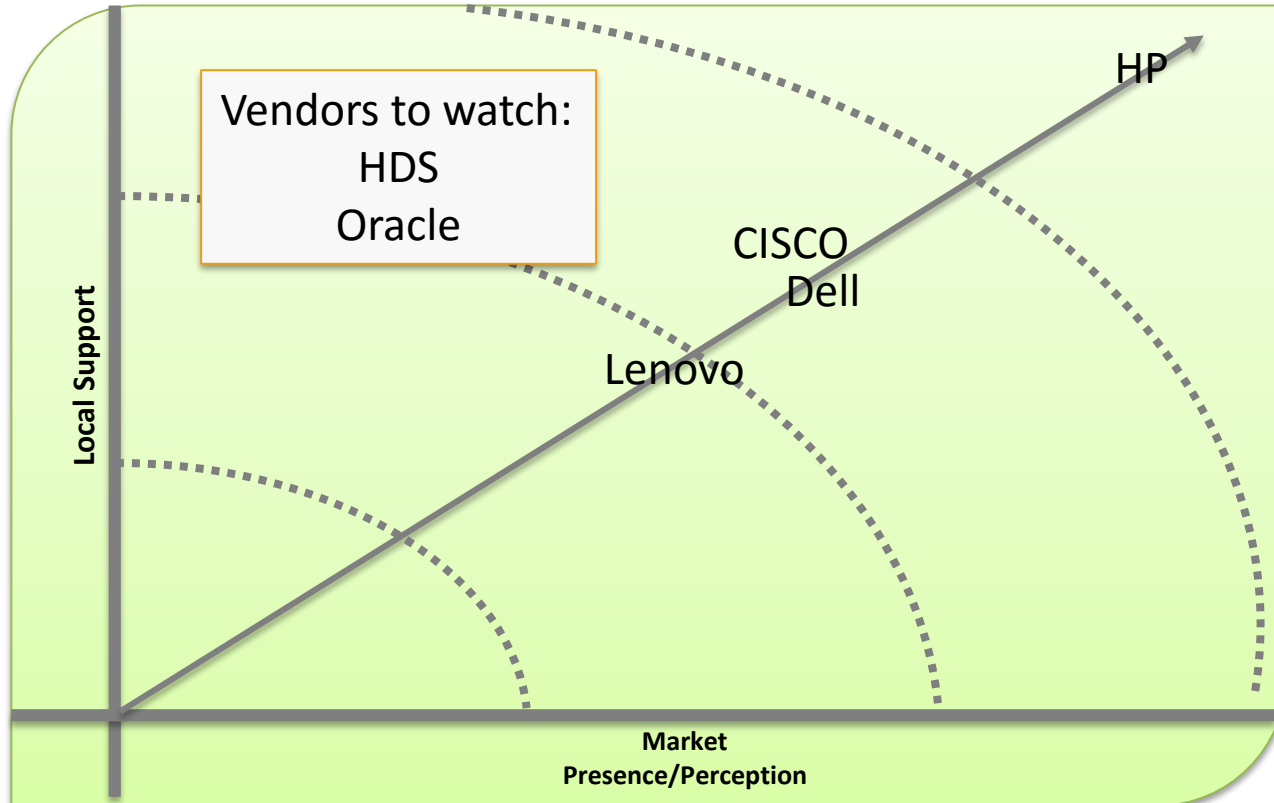
Actifio*

Acrserve

HP

Market Presence\ Perception

This analysis should be used with its supporting documents

* Not really apples to apples. SW version of Actifio
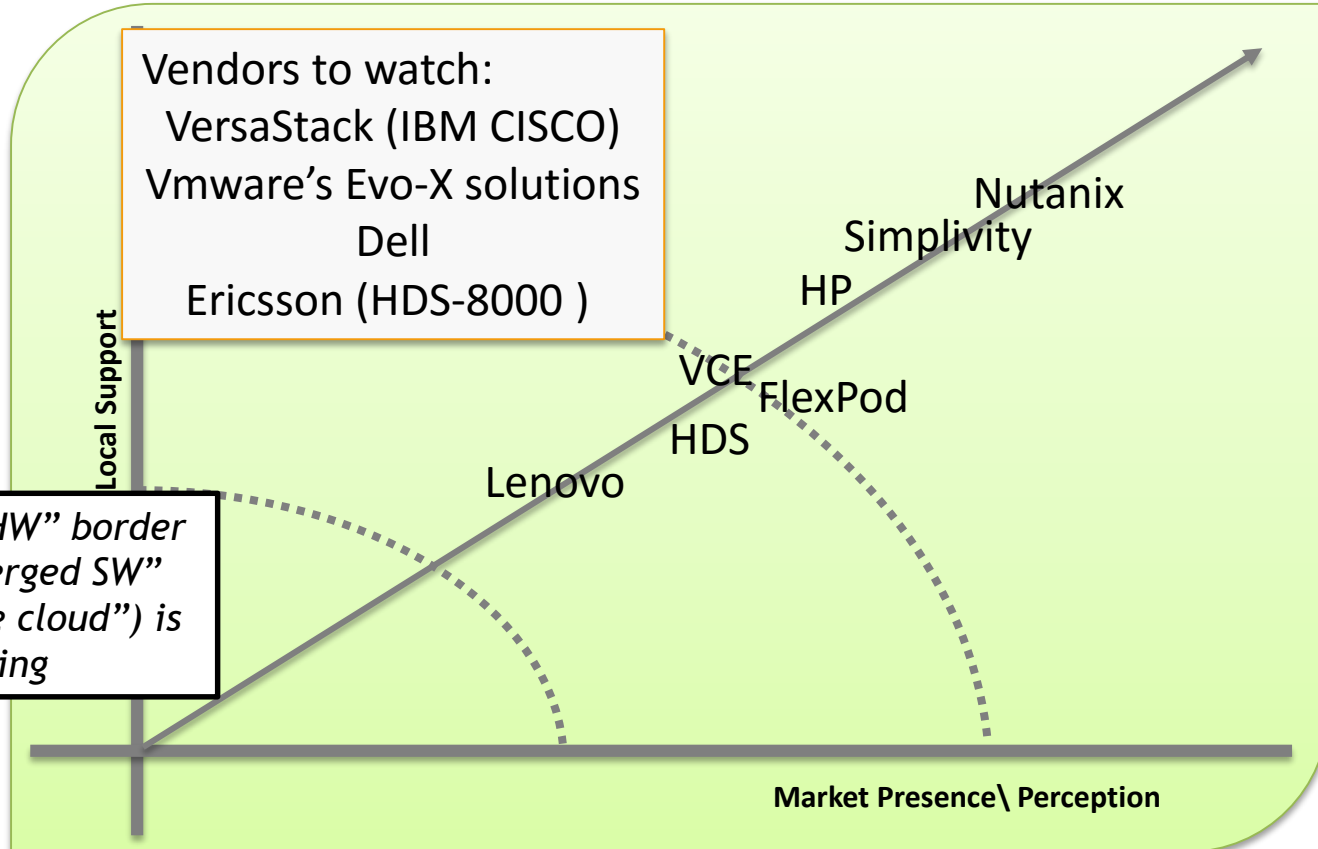
4

Intel Servers - Israeli Market Positioning 1Q16

Vendors to watch:
HDS
Oracle

HP

CISCO
Dell

Lenovo

Local Support

Market
Presence/Perception

This analysis
should be
used with its
supporting
documents

Enterprise
Perspective

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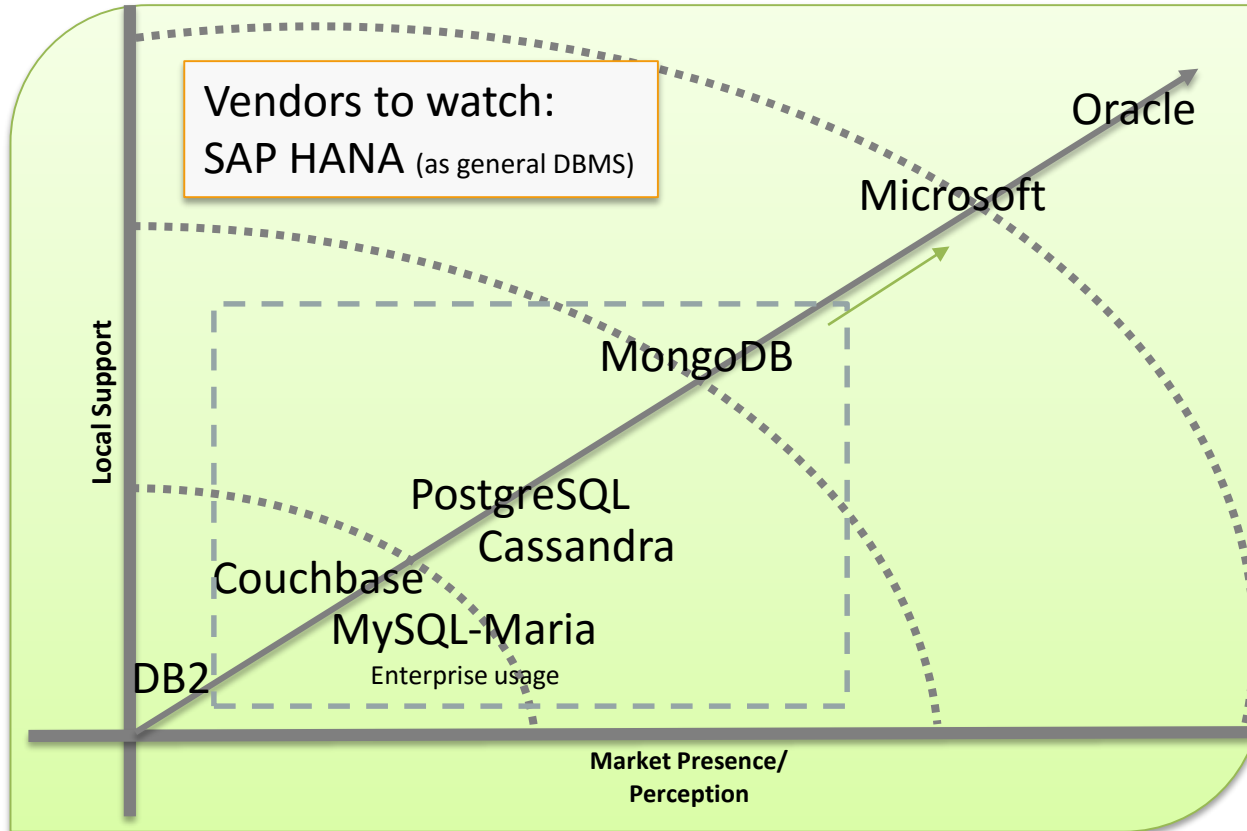# Infrastructure level HW converged systems - Israeli Market

Positioning 1Q16

Vendors to watch:
 VersaStack (IBM CISCO)
Vmware's Evo-X solutions
 Dell
 Ericsson (HDS-8000)

Local Support

Nutanix

Simplivity

HP

VCE

FlexPod

HDS

Lenovo

- Both converged and hyper-converged
- No application systems

"Converged HW" border with "converged SW" (aka "private cloud") is blurring

This analysis should be used with its supporting documents

Market Presence\ Perception

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OLTP Open DBMS - Israeli Market Positioning 1Q16

Vendors to watch:
SAP HANA (as general DBMS)

Local Support

Oracle

Microsoft

MongoDB

PostgreSQL
Cassandra
Couchbase
MySQL-Maria
Enterprise usage
DB2

Market Presence/
Perception

This analysis should be used with its supporting documents

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Enterprise Job Scheduling (Open) - Israeli Market

Positioning 1Q16

Local Support

BMC (Control-M)

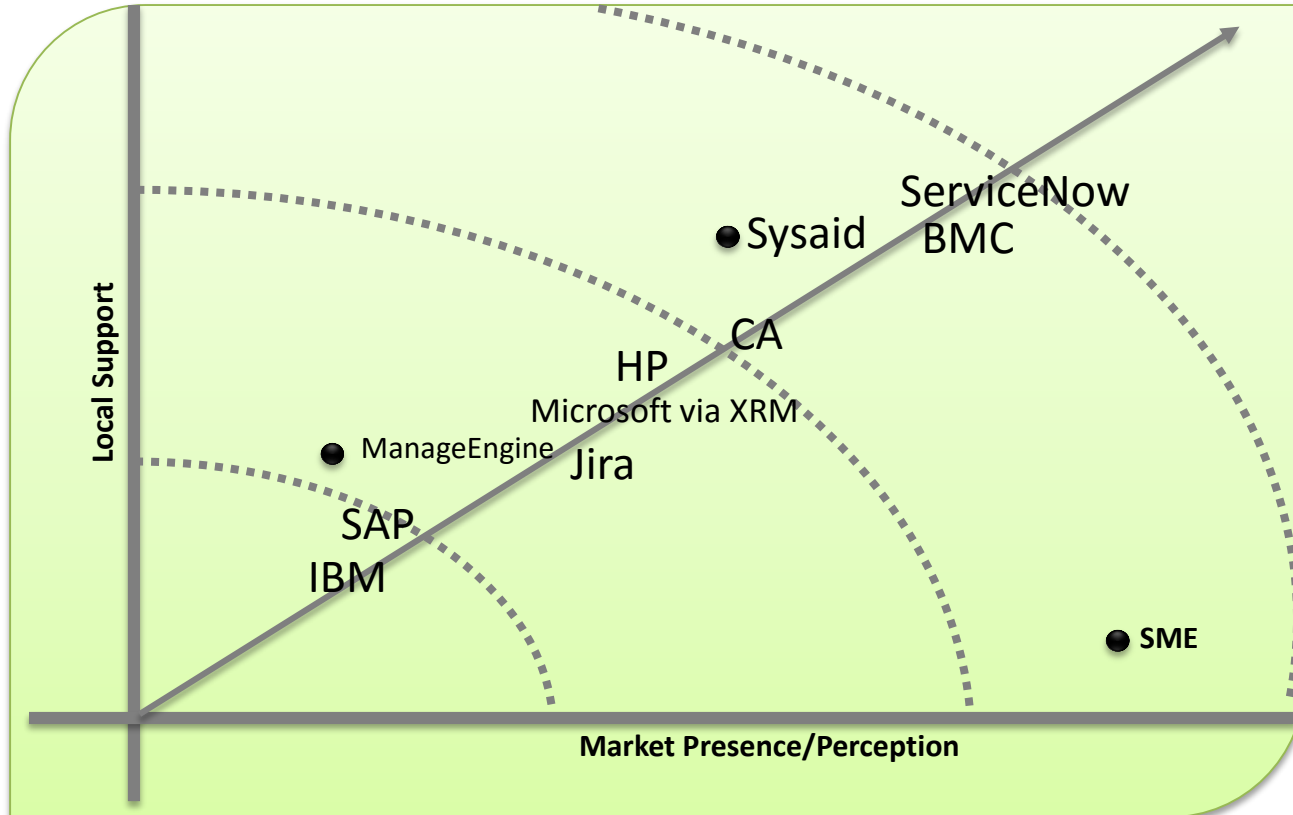Automic (UC4)

IBM

CA

Market
Presence/Perception

This analysis should be used with its supporting documents

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Enterprise System Management Frameworks (Open) -
Israeli Market Positioning 1Q16

Local Support

BMC HP

IBM CA

Microsoft

Centerity

Solarwinds

ManageEngine
TriggerPlus   Other open source

This analysis should be used with its supporting documents

**Market
Presence/Perception**

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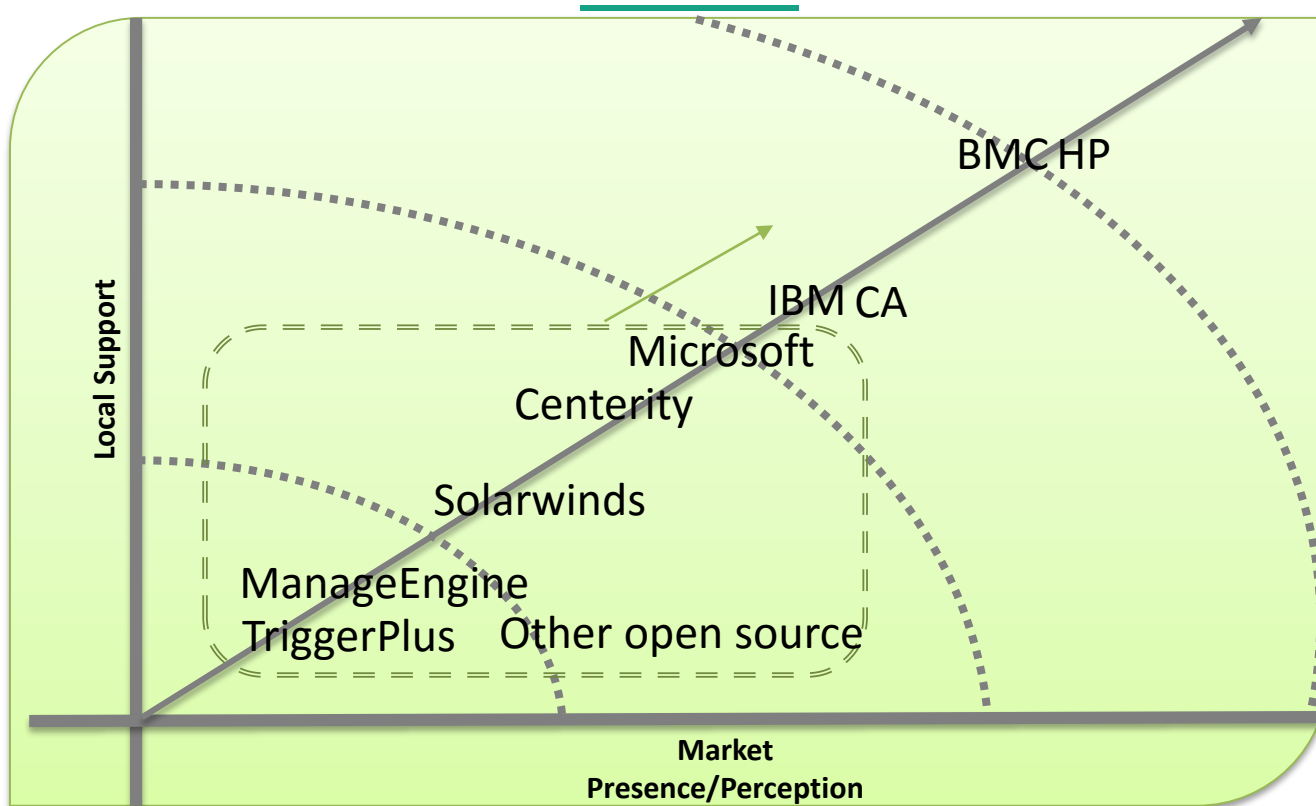
Service Desk - Israeli Market Positioning 1Q16

Local Support

ServiceNow
BMC

Sysaid

CA

HP
Microsoft via XRM

ManageEngine

Jira

SAP
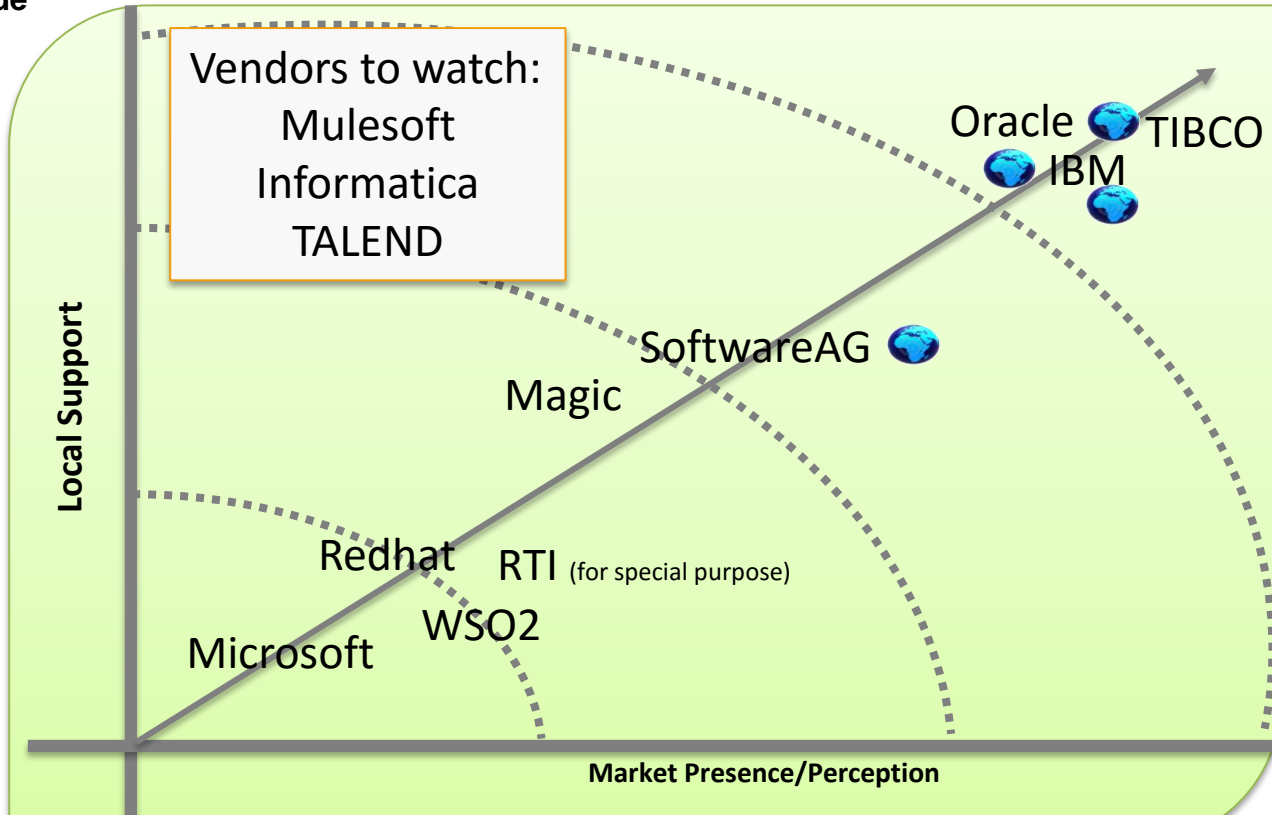IBM

SME

Market Presence/Perception

This analysis should be used with its supporting documents

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SOA infrastructure - Israeli Market Positioning 1Q16

Worldwide Leader

Vendors to watch:
Mulesoft
Informatica
TALEND

Oracle
IBM
TIBCO

SoftwareAG

Magic

Redhat

RTI (for special purpose)

WSO2

Microsoft

Local Support

Market Presence/Perception
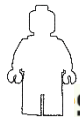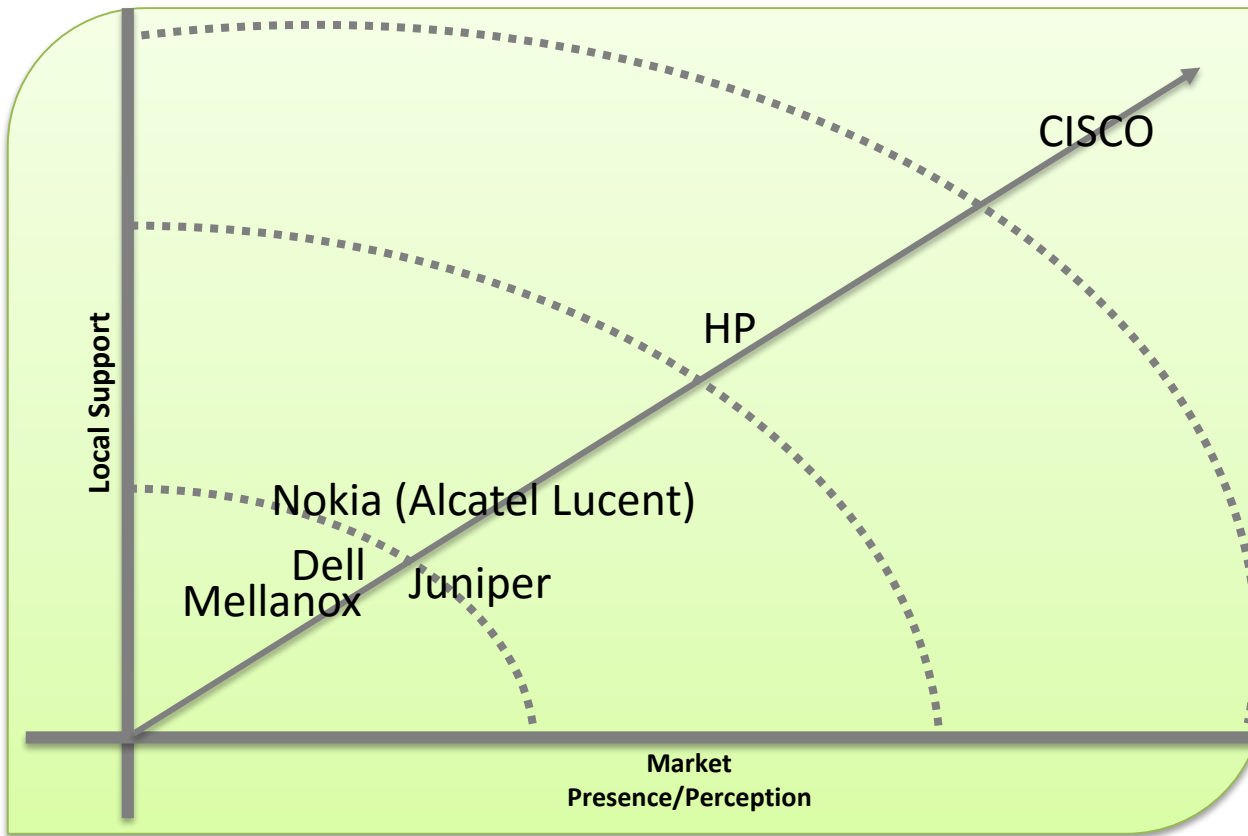
Technology to watch:
HW solutions for high performance message routing like Layer7 or IBM's Datapower

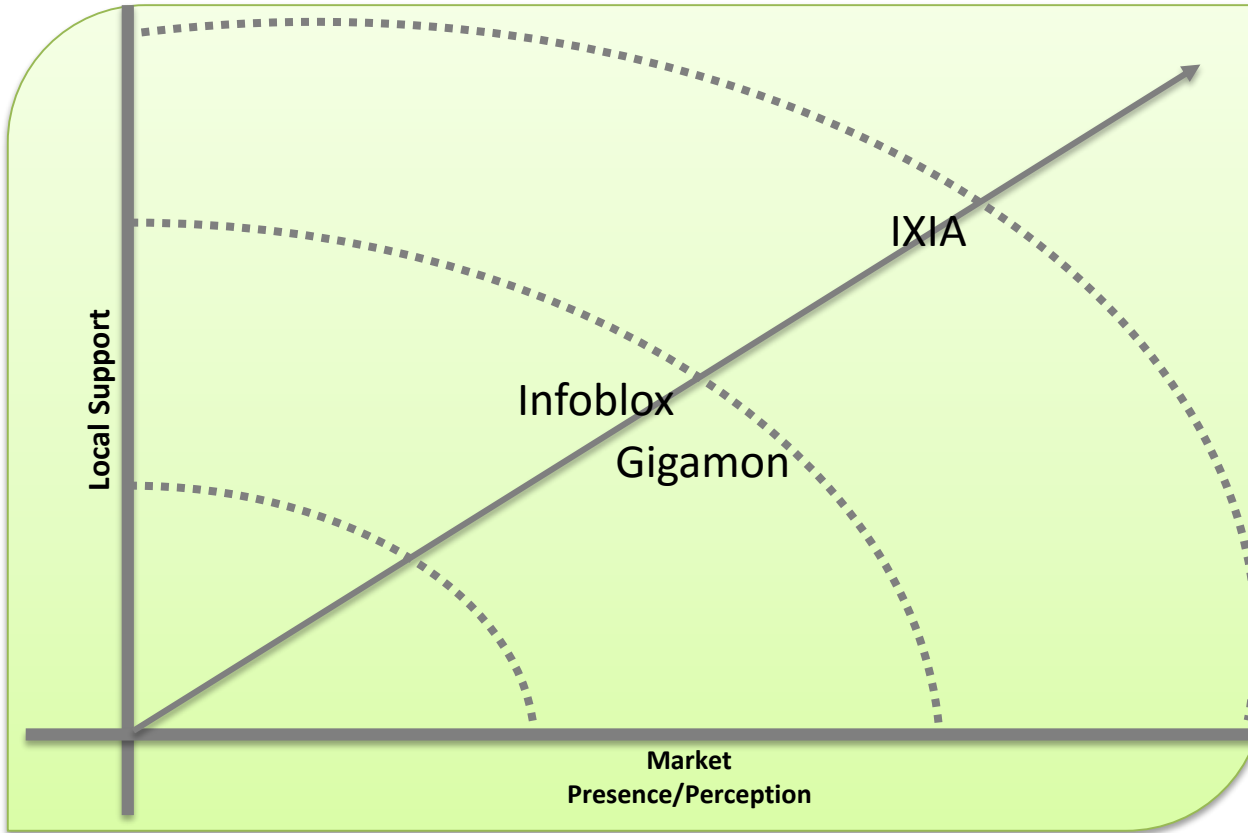*This analysis should be used with its supporting documents*

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General Enterprise networking players –

Israeli Market Positioning 1Q16

CISCO

HP

Local Support

Nokia (Alcatel Lucent)

Dell
Mellanox   Juniper

Market
Presence/Perception

This analysis should be used with its supporting documents

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Network Tapping – Israeli Market Positioning 1Q16

IXIA

Infoblox

Gigamon

Local Support

Market
Presence/Perception

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